CHOOSE YOUR OWN GP ADVENTURE 2023

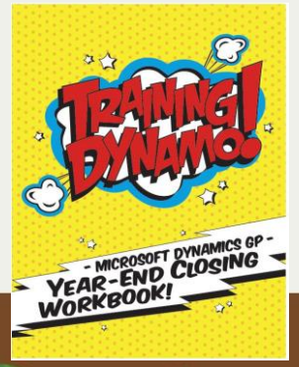
AN EXCITING ADVENTURE ACROSS THE "GREAT PLAINS"

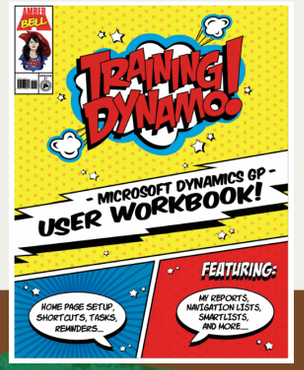
© 2023 Dynamic Communities

AMBER J. BELL

TRAINING DYNAMO, LLC

- Microsoft Dynamics GP consultant for over 20 Years!
- GPUG All-Star
- DUG Advisory Board Member
- **Author: Microsoft Dynamics GP Year-End Closing Workbook and GP User Workbook!**





© 2023 Dynamic Communities

COMMUNITY SUMMIT
Community of Users

Cecile Dinh

Airlines Reporting Corporation

Dynamics System Administrator

4x Certified in Dynamics GP Technical & Functional

Certified in D365 Business Central

User Group Leader – Washington, D.C. and Arizona

Community 2023 Product Expert Award

25 years in Dynamics GP

5 Years User Group Leader

1 Year D365 Business Central

© 2023 Dynamic Communities

Every Journey Needs a Crew!

- Welcome to our seasoned **guides (GP Partners)** and brave **explorers (GP Users)**
- We will work together to arrive safely at our destination..

© 2023 Dynamic Communities

COMMUNITY SUMMIT
Community of Users

YOU ARE LOST!!

How will you find your way?

Hire a Guide

Look at your map

© 2023 Dynamic Communities

COMMUNITY SUMMIT
Community of Users

Option 1: Listen to Your Guide (Talk to Your Partner)

- Questions Your Partner Will Ask?
  - Is this happening on all workstations/all users?
  - When did it start?
  - What time of day does it happen?
  - What have done to try to fix it?

© 2023 Dynamic Communities

COMMUNITY SUMMIT
Community of Users

Information Your Partner Will Need

- Screenshot of the errors
- Full Error Messages that you received (show more)
- Any new ISV products installed?
- Any software updates (GP, Office, ISV, etc.)
- Any Server or Workstation Operating System updates

© 2023 Dynamic Communities

Words of Wisdom

If you haven’t reviewed and updated your processes in years, chances are your team is going outside of the system to “make it work”.

© 2023 Dynamic Communities

Tools, New Features, and Process Reviews

- Talk to your partner about your processes!
- When is the last time you did “What’s New Training?”
- Visit the EXPO and discuss with your Partner!

© 2023 Dynamic Communities

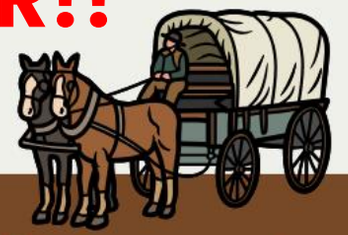
COMMUNITY SUMMIT
Community of Users

Research 1st…Then Ask Your Partner!

It might be an easy fix…but if your team is completely lost, data is corrupted, processes are a mess, and you can't figure anything out…

WHEN IN DOUBT…

CALL YOUR PARTNER!!

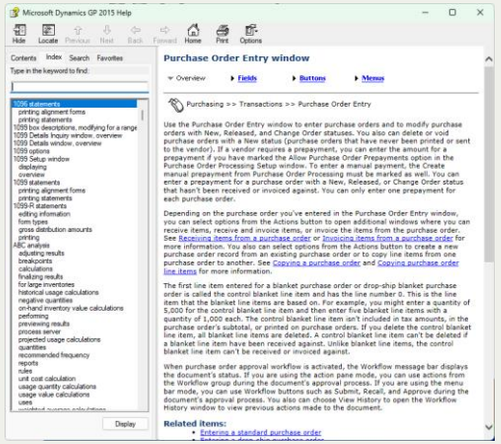


© 2023 Dynamic Communities

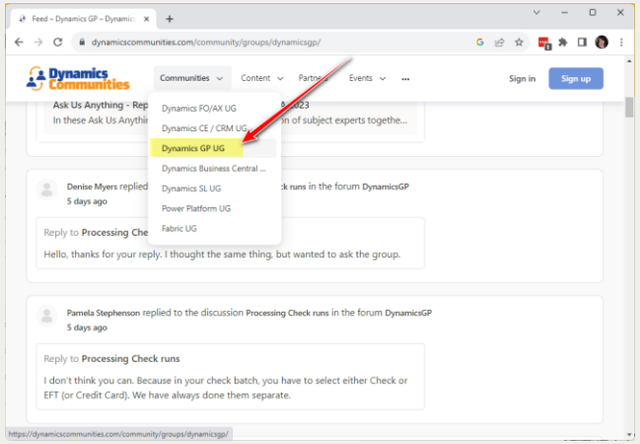
Continue the Adventure

COMMUNITY SUMMIT
Community of Users

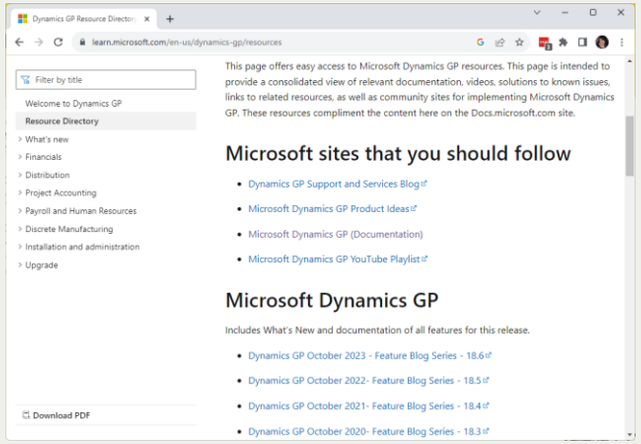
Option 2: Look at Your Map = RESEARCH ON YOUR OWN



F1



Dynamic Communities
Dynamics GP UG



GP Resource Directory

© 2023 Dynamic Communities

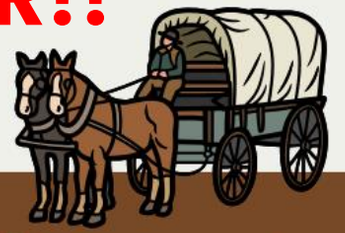
COMMUNITY SUMMIT
Community of Users

Research 1st…Then Ask Your Partner!

It might be an easy fix…but if your team is completely lost, data is corrupted, processes are a mess, and you can't figure anything out…

WHEN IN DOUBT…

CALL YOUR PARTNER!!



© 2023 Dynamic Communities

Continue the Adventure

COMMUNITY SUMMIT Community of Users

You are back on track and heading to Redmond!

© 2023 Dynamic Communities

COMMUNITY SUMMIT
Community of Users

Oh no! You are almost out of supplies...and MONEY!!

Get Money from people who owe you money!

Double check maybe you have extra somewhere

© 2023 Dynamic Communities

COMMUNITY SUMMIT
Community of Users

You spend a day looking…it's worse than you thought

- You better start trying to collect some money!!

© 2023 Dynamic Communities

How do you currently get a list of open invoices and balances?

- Print an AR Aging
- SmartList with AR Transaction Information
- Live Excel Reports
- SQL Report

© 2023 Dynamic Communities

SQL Views

www.victoriayudin.com

© 2023 Dynamic Communities

COMMUNITY SUMMIT
Community of Users

SmartList Designer Reports Based on SQL Views

AR Distribution

- Victoria Yudin - AR Distributions

AR Summary Aging

- Victoria Yudin - Current AP Aging Detail

AR Apply Detail

- Victoria Yudin - AR Apply Detail

Unapplied AR with Days Old

- Victoria Yudin - Unapplied AR with Days Old

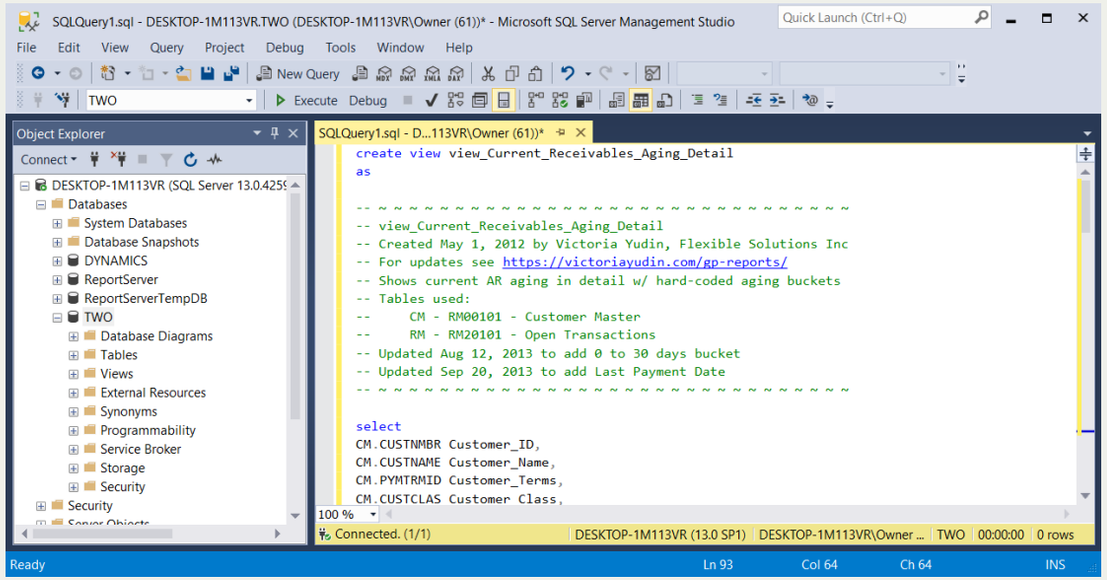
© 2023 Dynamic Communities

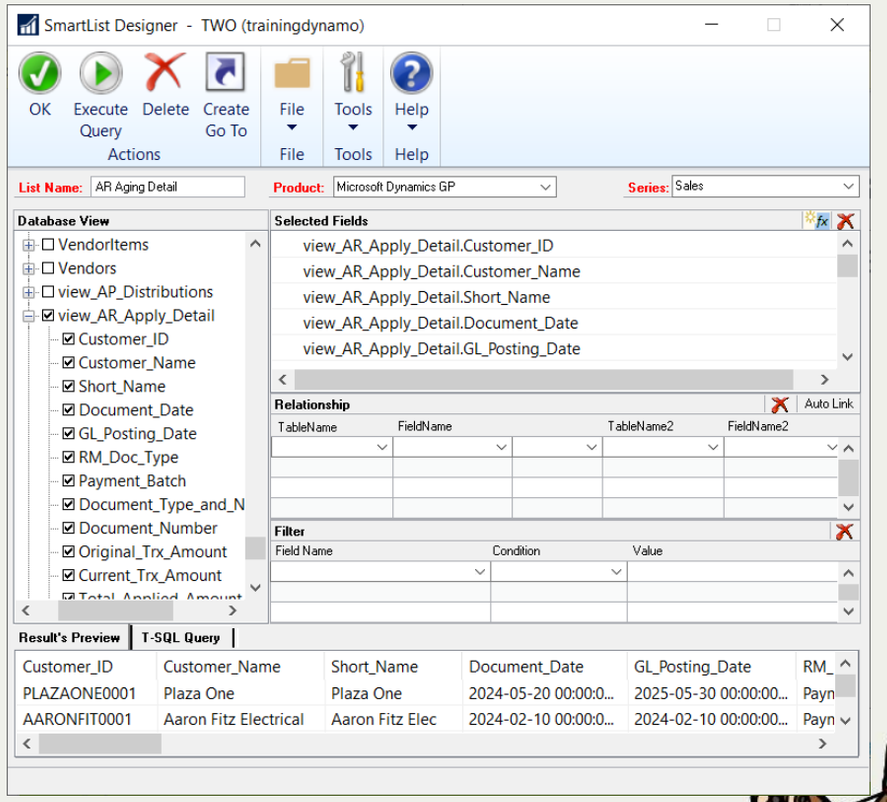
Cecile - SQL Tips Video for Aging Reports

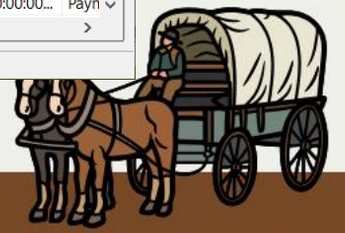
- Cecile has a video about creating Aging Reports using SQL Views

© 2023 Dynamic Communities

SmartList Designer – Current Receivables Aging Detail





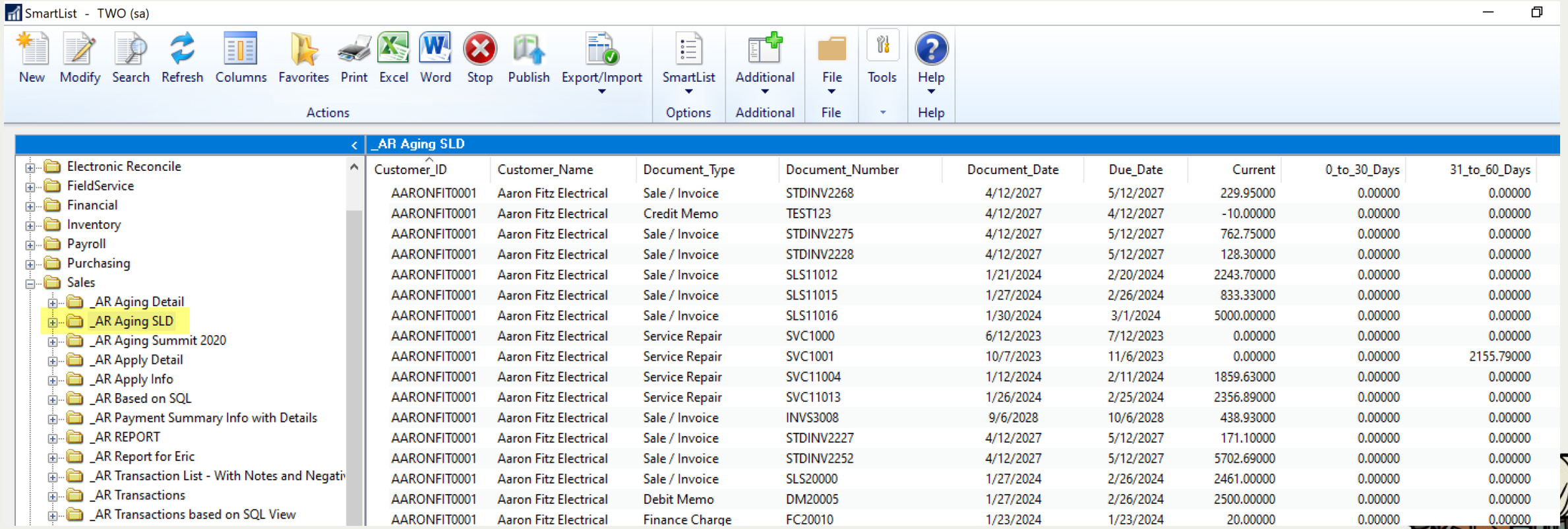


https://victoriayudin.com/2013/05/01/sql-view-for-current-receivables-aging-detail-in-dynamics-gp/

© 2023 Dynamic Communities

COMMUNITY SUMMIT
Community of Users

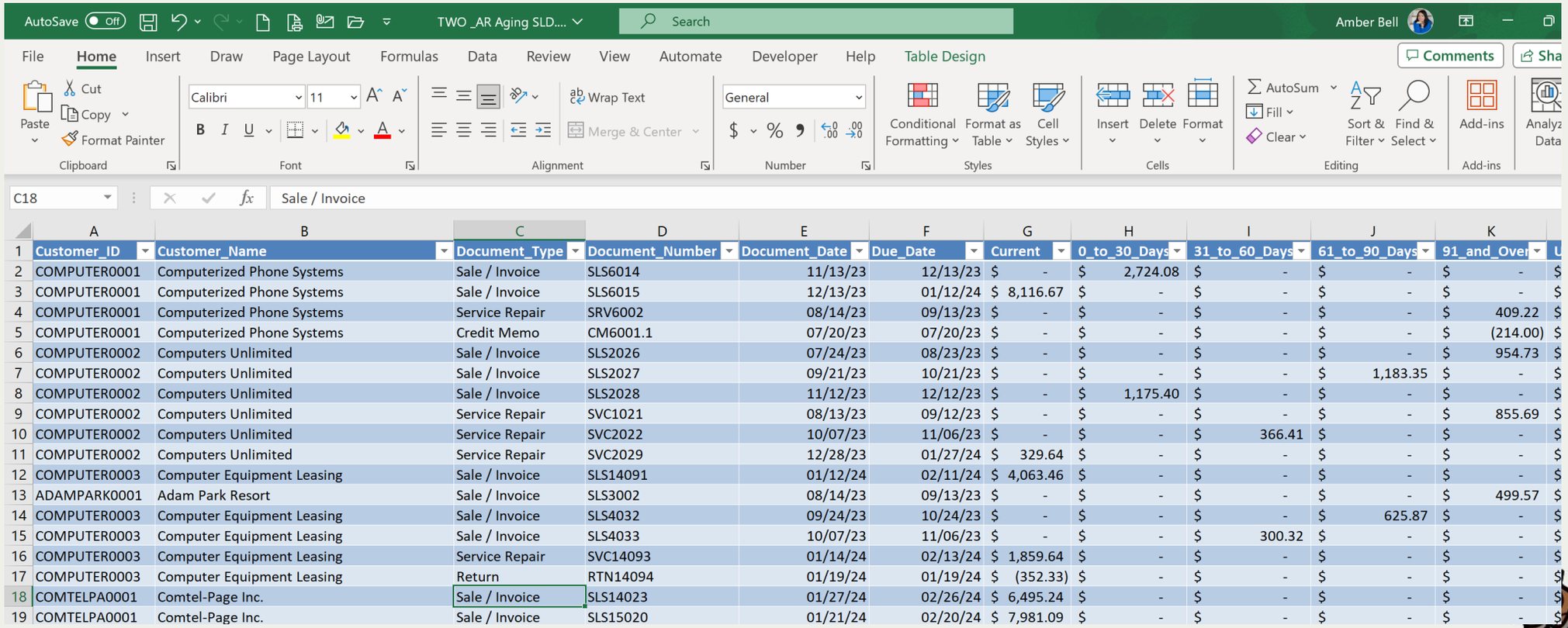
Creating AR Detail SmartList Designer Report



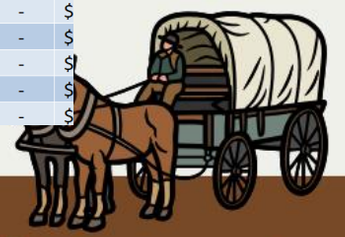
Customer_ID	Customer_Name	Document_Type	Document_Number	Document_Date	Due_Date	Current	0_to_30_Days	31_to_60_Days
AARONFIT0001	Aaron Fitz Electrical	Sale / Invoice	STDINV2268	4/12/2027	5/12/2027	229.95000	0.00000	0.00000
AARONFIT0001	Aaron Fitz Electrical	Credit Memo	TEST123	4/12/2027	4/12/2027	-10.00000	0.00000	0.00000
AARONFIT0001	Aaron Fitz Electrical	Sale / Invoice	STDINV2275	4/12/2027	5/12/2027	762.75000	0.00000	0.00000
AARONFIT0001	Aaron Fitz Electrical	Sale / Invoice	STDINV2228	4/12/2027	5/12/2027	128.30000	0.00000	0.00000
AARONFIT0001	Aaron Fitz Electrical	Sale / Invoice	SLS11012	1/21/2024	2/20/2024	2243.70000	0.00000	0.00000
AARONFIT0001	Aaron Fitz Electrical	Sale / Invoice	SLS11015	1/27/2024	2/26/2024	833.33000	0.00000	0.00000
AARONFIT0001	Aaron Fitz Electrical	Sale / Invoice	SLS11016	1/30/2024	3/1/2024	5000.00000	0.00000	0.00000
AARONFIT0001	Aaron Fitz Electrical	Service Repair	SVC1000	6/12/2023	7/12/2023	0.00000	0.00000	0.00000
AARONFIT0001	Aaron Fitz Electrical	Service Repair	SVC1001	10/7/2023	11/6/2023	0.00000	0.00000	2155.79000
AARONFIT0001	Aaron Fitz Electrical	Service Repair	SVC11004	1/12/2024	2/11/2024	1859.63000	0.00000	0.00000
AARONFIT0001	Aaron Fitz Electrical	Service Repair	SVC11013	1/26/2024	2/25/2024	2356.89000	0.00000	0.00000
AARONFIT0001	Aaron Fitz Electrical	Sale / Invoice	INVS3008	9/6/2028	10/6/2028	438.93000	0.00000	0.00000
AARONFIT0001	Aaron Fitz Electrical	Sale / Invoice	STDINV2227	4/12/2027	5/12/2027	171.10000	0.00000	0.00000
AARONFIT0001	Aaron Fitz Electrical	Sale / Invoice	STDINV2252	4/12/2027	5/12/2027	5702.69000	0.00000	0.00000
AARONFIT0001	Aaron Fitz Electrical	Sale / Invoice	SLS20000	1/27/2024	2/26/2024	2461.00000	0.00000	0.00000
AARONFIT0001	Aaron Fitz Electrical	Debit Memo	DM20005	1/27/2024	2/26/2024	2500.00000	0.00000	0.00000
AARONFIT0001	Aaron Fitz Electrical	Finance Charge	FC20010	1/23/2024	1/23/2024	20.00000	0.00000	0.00000

© 2023 Dynamic Communities

Live Excel – AR Aging Detail



	A	B	C	D	E	F	G	H	I	J	K
1	Customer_ID	Customer_Name	Document_Type	Document_Number	Document_Date	Due_Date	Current	0_to_30_Days	31_to_60_Days	61_to_90_Days	91_and_Over
2	COMPUTER0001	Computerized Phone Systems	Sale / Invoice	SLS6014	11/13/23	12/13/23	$ -	$ 2,724.08	$ -	$ -	$ -
3	COMPUTER0001	Computerized Phone Systems	Sale / Invoice	SLS6015	12/13/23	01/12/24	$ 8,116.67	$ -	$ -	$ -	$ -
4	COMPUTER0001	Computerized Phone Systems	Service Repair	SRV6002	08/14/23	09/13/23	$ -	$ -	$ -	$ -	$ 409.22
5	COMPUTER0001	Computerized Phone Systems	Credit Memo	CM6001.1	07/20/23	07/20/23	$ -	$ -	$ -	$ -	$ (214.00)
6	COMPUTER0002	Computers Unlimited	Sale / Invoice	SLS2026	07/24/23	08/23/23	$ -	$ -	$ -	$ -	$ 954.73
7	COMPUTER0002	Computers Unlimited	Sale / Invoice	SLS2027	09/21/23	10/21/23	$ -	$ -	$ -	$ 1,183.35	$ -
8	COMPUTER0002	Computers Unlimited	Sale / Invoice	SLS2028	11/12/23	12/12/23	$ -	$ 1,175.40	$ -	$ -	$ -
9	COMPUTER0002	Computers Unlimited	Service Repair	SVC1021	08/13/23	09/12/23	$ -	$ -	$ -	$ -	$ 855.69
10	COMPUTER0002	Computers Unlimited	Service Repair	SVC2022	10/07/23	11/06/23	$ -	$ -	$ 366.41	$ -	$ -
11	COMPUTER0002	Computers Unlimited	Service Repair	SVC2029	12/28/23	01/27/24	$ 329.64	$ -	$ -	$ -	$ -
12	COMPUTER0003	Computer Equipment Leasing	Sale / Invoice	SLS14091	01/12/24	02/11/24	$ 4,063.46	$ -	$ -	$ -	$ -
13	ADAMPARK0001	Adam Park Resort	Sale / Invoice	SLS3002	08/14/23	09/13/23	$ -	$ -	$ -	$ -	$ 499.57
14	COMPUTER0003	Computer Equipment Leasing	Sale / Invoice	SLS4032	09/24/23	10/24/23	$ -	$ -	$ -	$ 625.87	$ -
15	COMPUTER0003	Computer Equipment Leasing	Sale / Invoice	SLS4033	10/07/23	11/06/23	$ -	$ -	$ 300.32	$ -	$ -
16	COMPUTER0003	Computer Equipment Leasing	Service Repair	SVC14093	01/14/24	02/13/24	$ 1,859.64	$ -	$ -	$ -	$ -
17	COMPUTER0003	Computer Equipment Leasing	Return	RTN14094	01/19/24	01/19/24	$ (352.33)	$ -	$ -	$ -	$ -
18	COMTELPA0001	Comtel-Page Inc.	Sale / Invoice	SLS14023	01/27/24	02/26/24	$ 6,495.24	$ -	$ -	$ -	$ -
19	COMTELPA0001	Comtel-Page Inc.	Sale / Invoice	SLS15020	01/21/24	02/20/24	$ 7,981.09	$ -	$ -	$ -	$ -



© 2023 Dynamic Communities

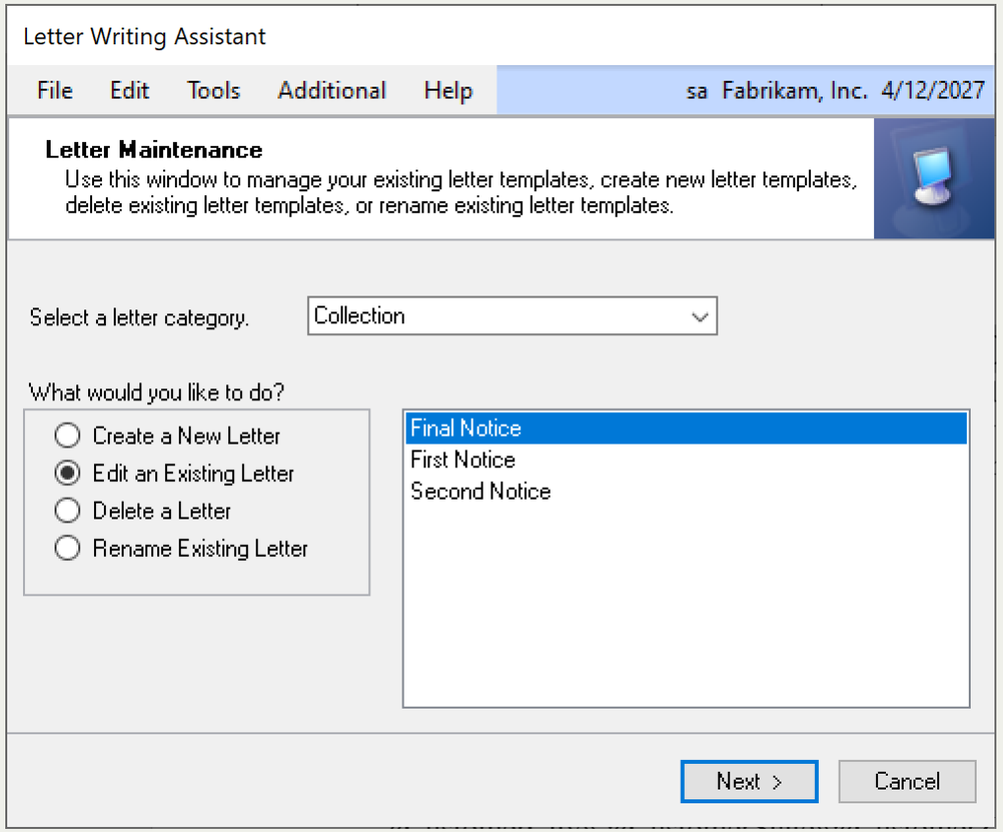
COMMUNITY SUMMIT
Community of Users

You Need to send some reminders…

- Thankfully you are going to pass a ***Pony Express*** office. You want to send out a friendly reminder to your customers back in Fargo to pay their outstanding tabs…

© 2023 Dynamic Communities

Letter Maintenance
Start with a Pre-Written Report



© 2023 Dynamic Communities

COMMUNITY SUMMIT
Community of Users

Letter Writing Assistant

Reports > Letter Writing Assistant

© 2023 Dynamic Communities

Amber's Favorite Collection Report
The "2nd Notice"

«CompanyName»
«CompanyAddress1»
«CompanyCity», «CompanyState» «CompanyZip»
«CompanyPhone1»

«LetterDate»

«CustomerName»
«CustomerContact»
«CustomerAddress1»
«CustomerCity», «CustomerState» «CustomerZip»

Dear «CustomerContact»,

We have previously contacted you about the outstanding invoice(s) on your account, and we have not received a response from you. Your account has an outstanding balance of «CustomerOverDueBalance». The following invoice(s) are overdue:

«InvoiceDetail»

Please call us immediately to discuss your account or to let us know that you have sent your payment.

Thank you for your prompt response to this matter.

Sincerely,

«LetterAuthor»

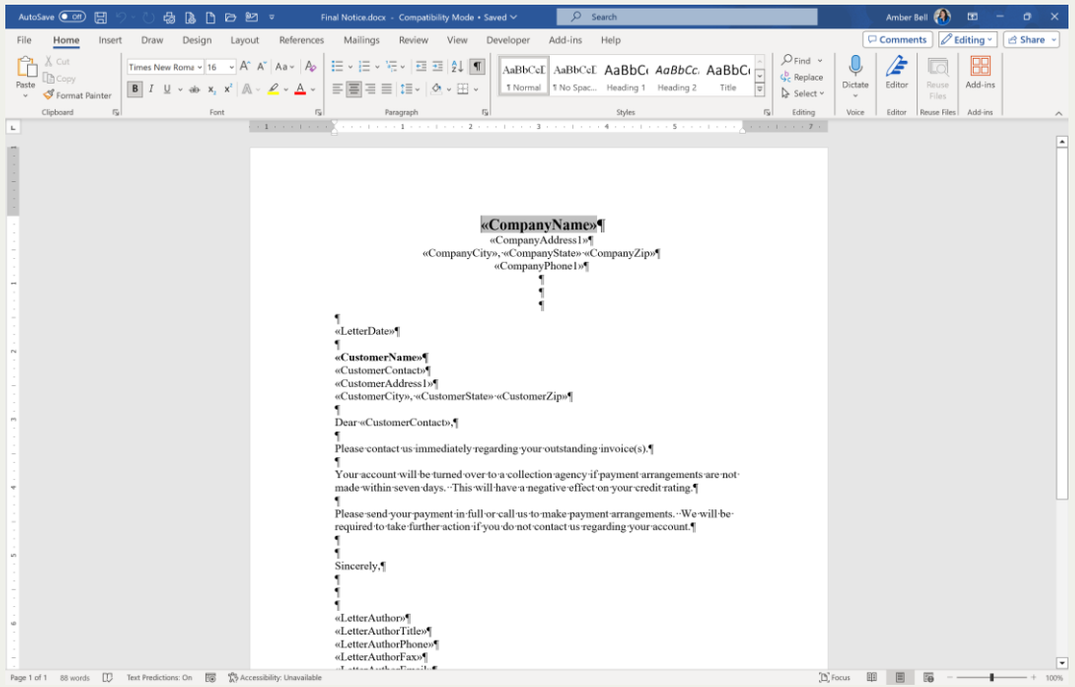
It includes

OPEN INVOICE

INFORMATION

© 2023 Dynamic Communities

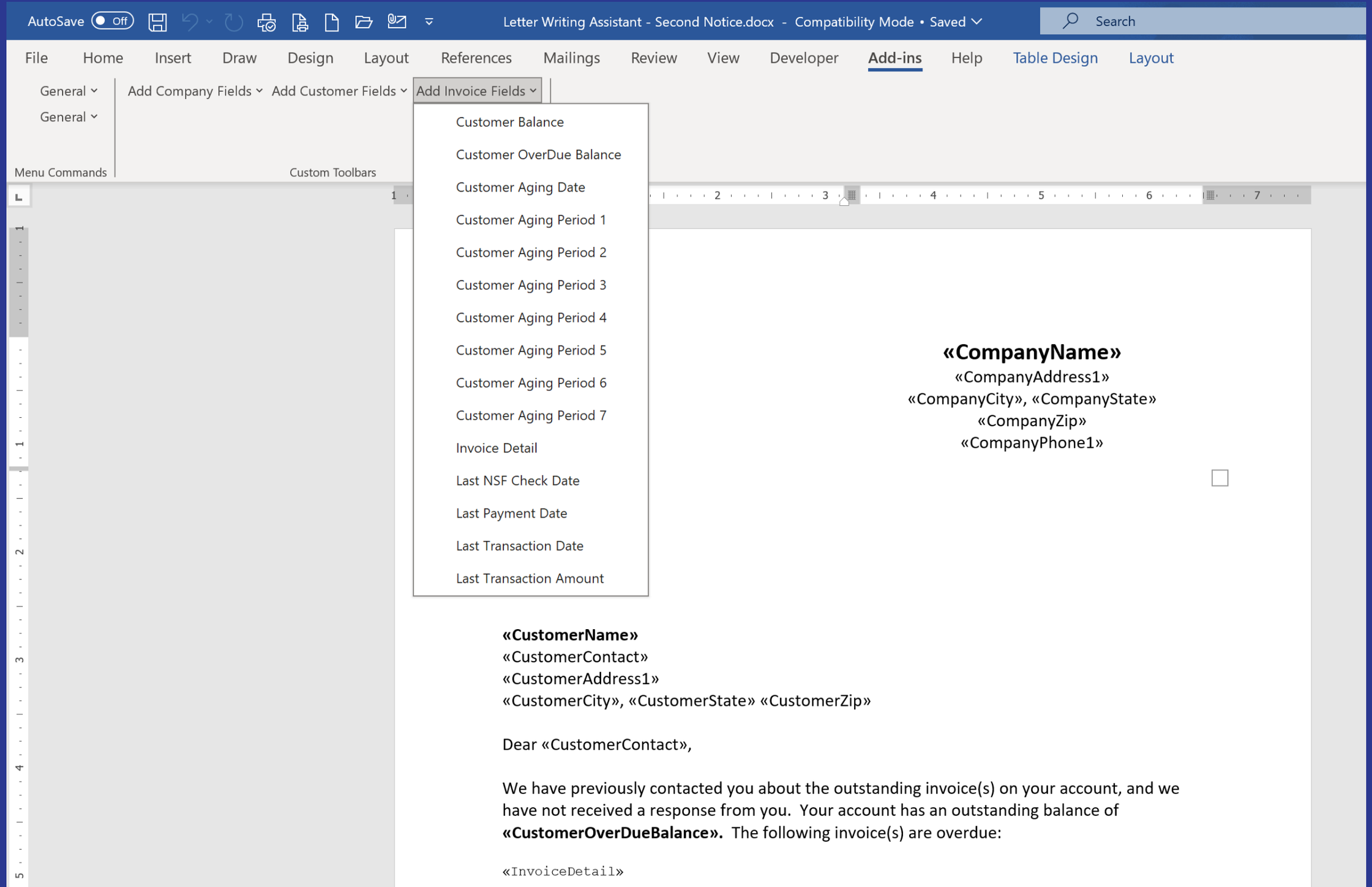
Edit the Template in MS Word

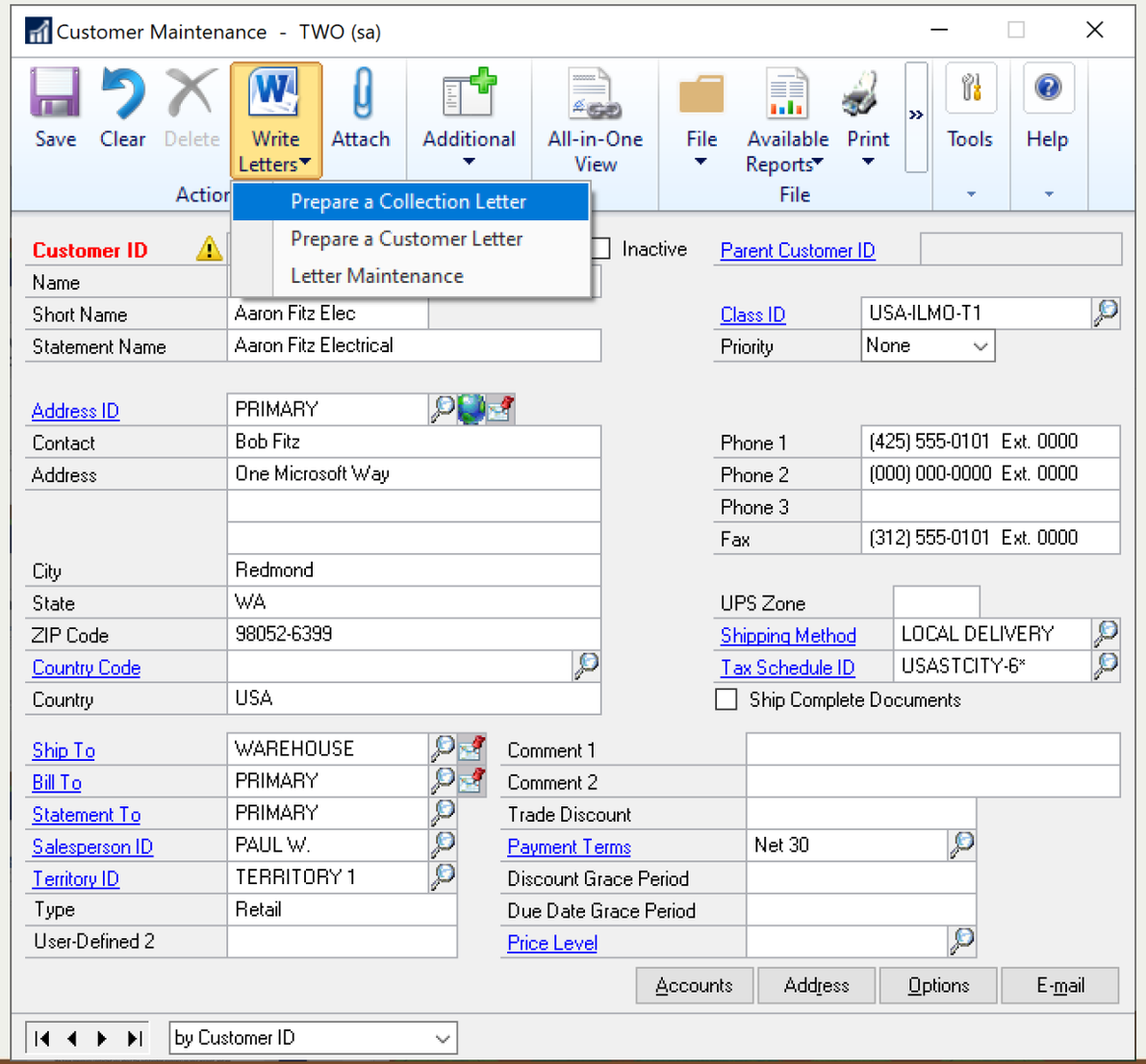


- Fonts
- Logo
- Wording
- Signature
- Add Links

© 2023 Dynamic Communities

COMMUNITY SUMMIT
Community of Users


AutoSave Off
Letter Writing Assistant - Second Notice.docx - Compatibility Mode • Saved
Search
File Home Insert Draw Design Layout References Mailings Review View Developer Add-ins Help Table Design Layout
General
General
Menu Commands
Add Company Fields
Add Customer Fields
Add Invoice Fields
Custom Toolbars
Customer Balance
Customer OverDue Balance
Customer Aging Date
Customer Aging Period 1
Customer Aging Period 2
Customer Aging Period 3
Customer Aging Period 4
Customer Aging Period 5
Customer Aging Period 6
Customer Aging Period 7
Invoice Detail
Last NSF Check Date
Last Payment Date
Last Transaction Date
Last Transaction Amount
«CompanyName»
«CompanyAddress1»
«CompanyCity», «CompanyState»
«CompanyZip»
«CompanyPhone1»
«CustomerName»
«CustomerContact»
«CustomerAddress1»
«CustomerCity», «CustomerState» «CustomerZip»
Dear «CustomerContact»,
We have previously contacted you about the outstanding invoice(s) on your account, and we have not received a response from you. Your account has an outstanding balance of «CustomerOverDueBalance». The following invoice(s) are overdue:
«InvoiceDetail»



Sending from Customer Card

© 2023 Dynamic Communities

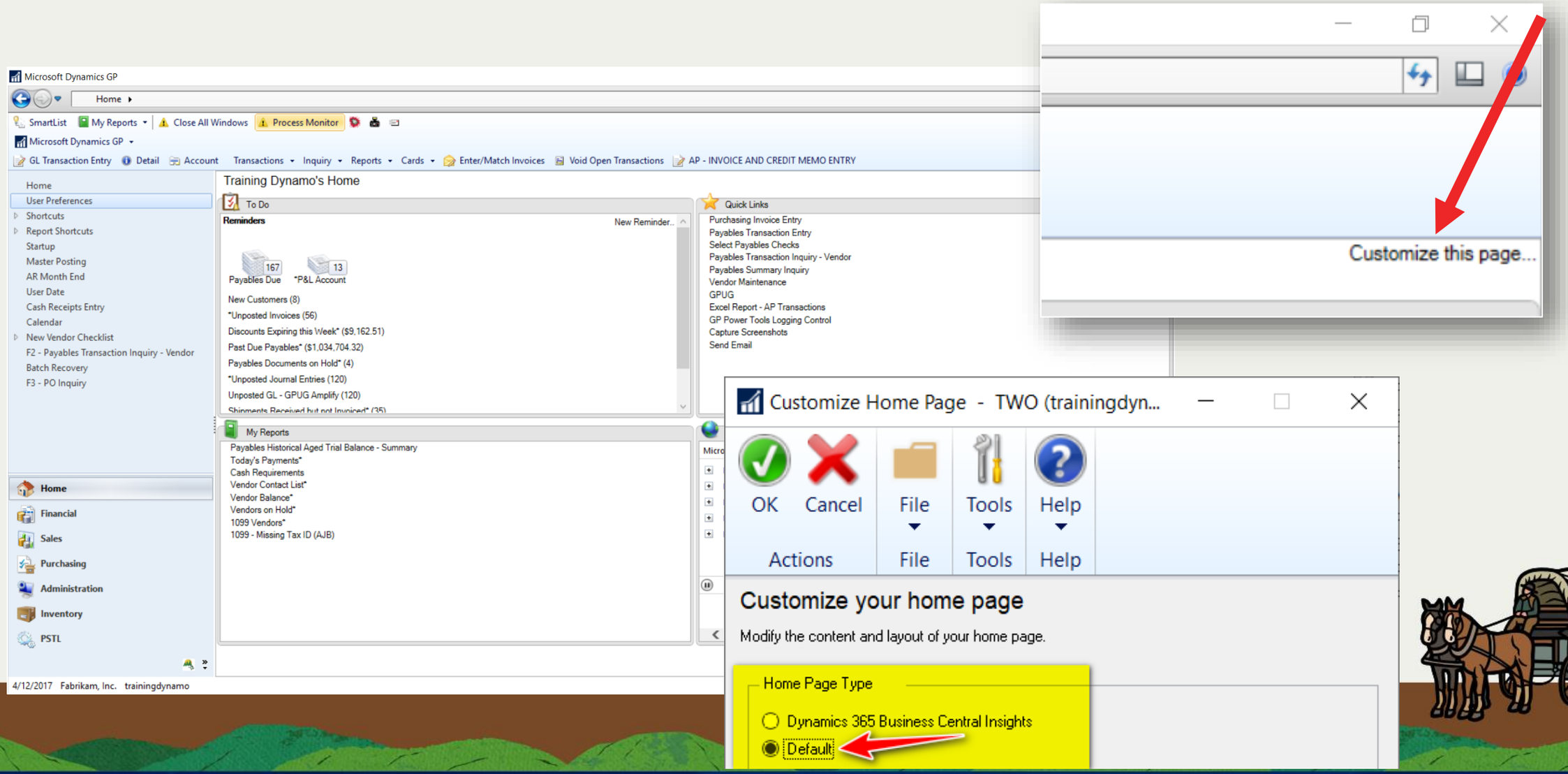
You are invited to stay at a beautiful homestead

When you log into GP, it should feel like coming home…let's talk about setting up your **homepage**!

© 2023 Dynamic Communities

COMMUNITY SUMMIT
Community of Users

Home Sweet Homepage



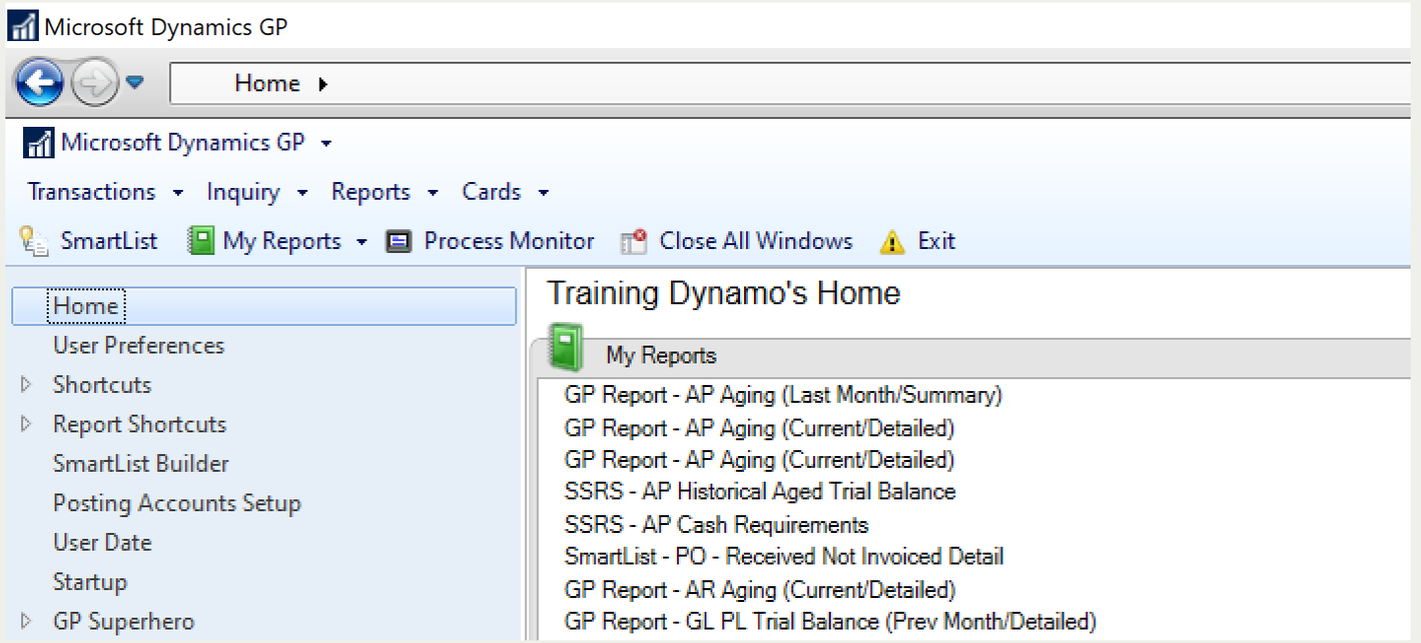
© 2023 Dynamic Communities

Which feature do you want to learn about?

- My Reports
- Reminders
- Tasks
- Quicklinks
- Navigation Pane Shortcuts

© 2023 Dynamic Communities

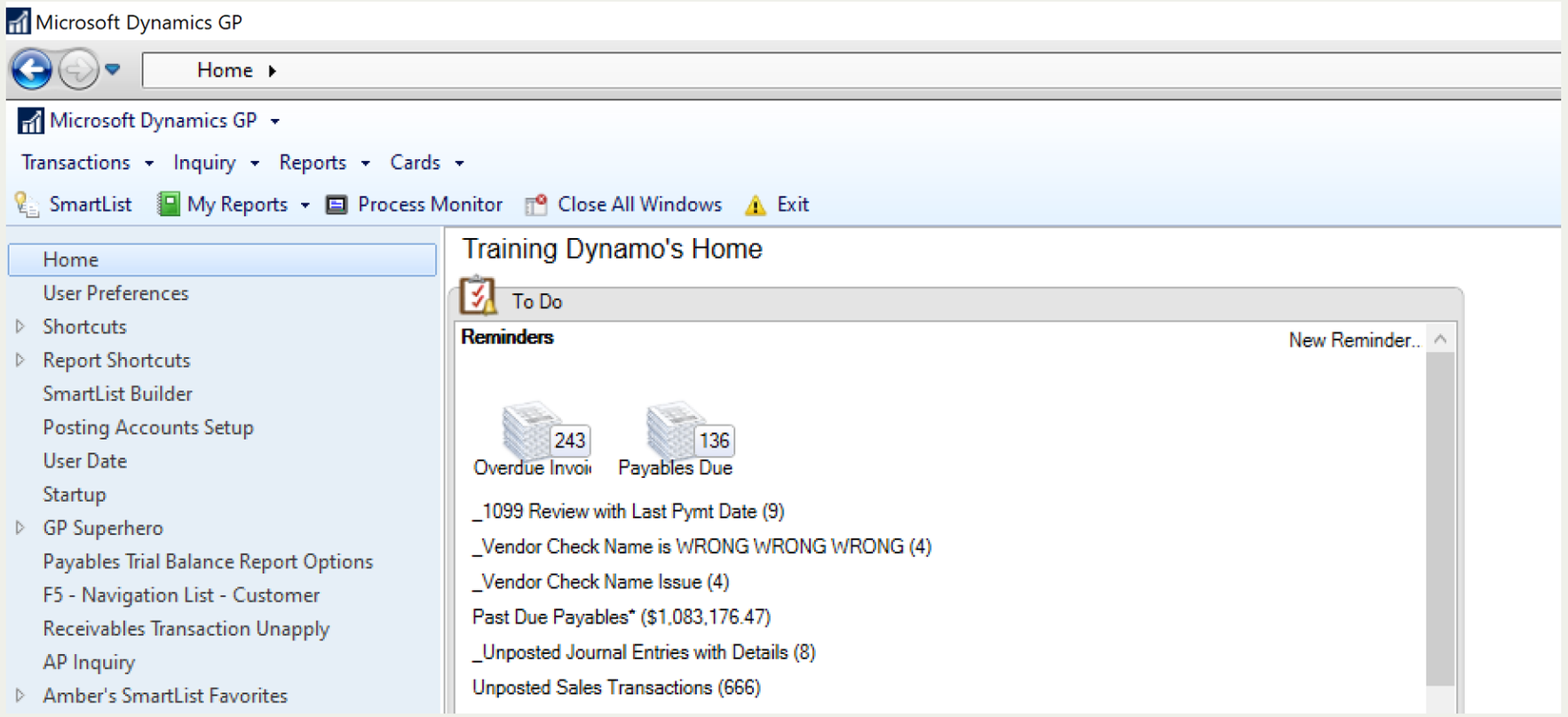
My Reports



© 2023 Dynamic Communities

COMMUNITY SUMMIT
Community of Users

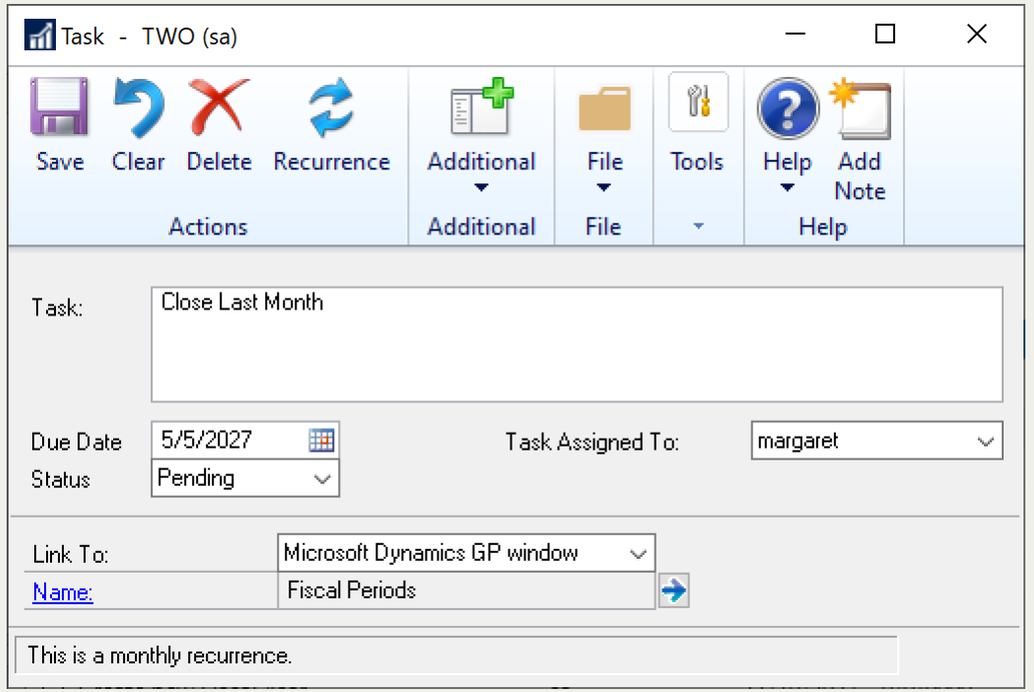
Reminders



© 2023 Dynamic Communities

COMMUNITY SUMMIT
Community of Users

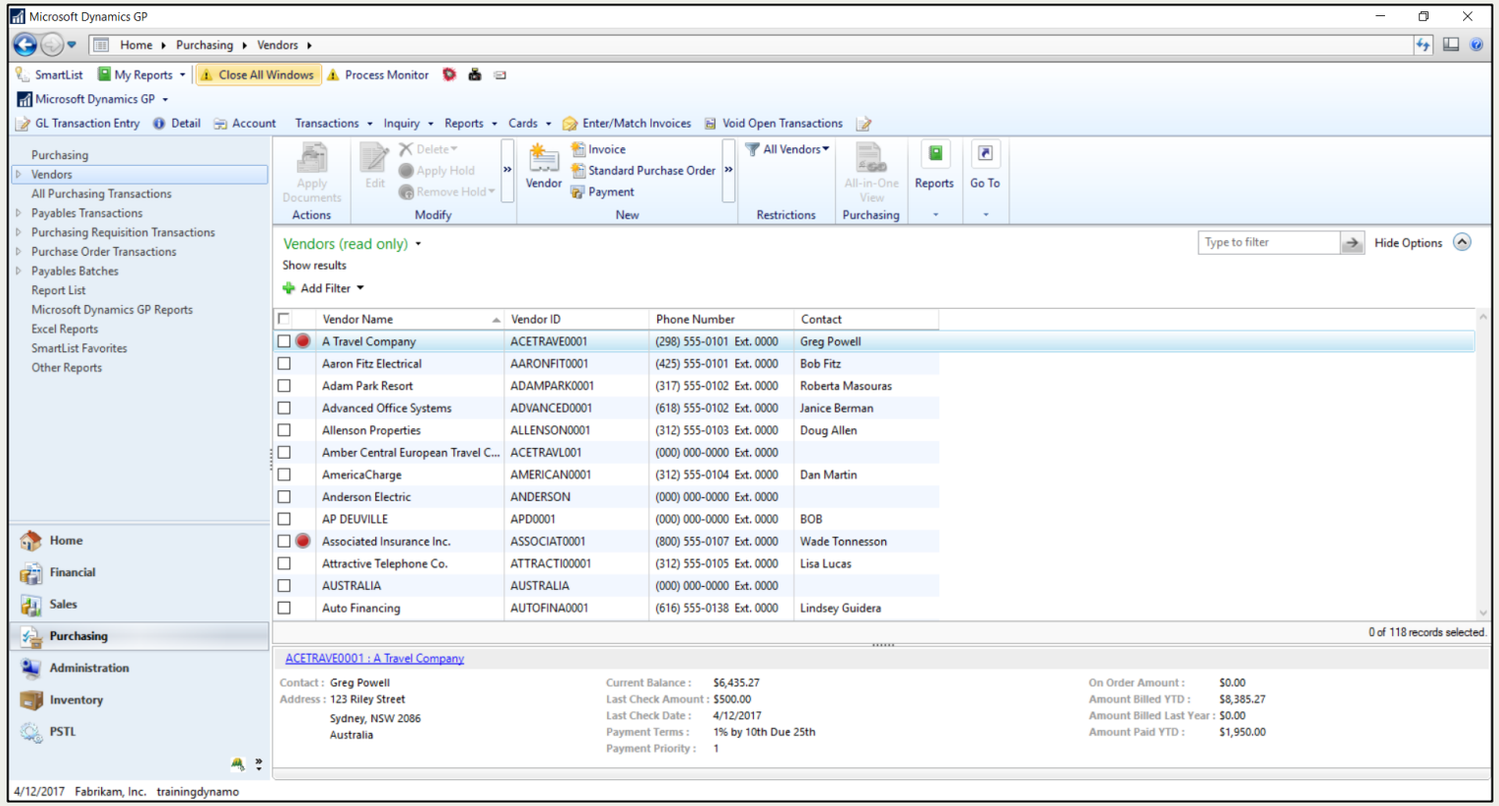
Tasks



© 2023 Dynamic Communities

COMMUNITY SUMMIT
Community of Users

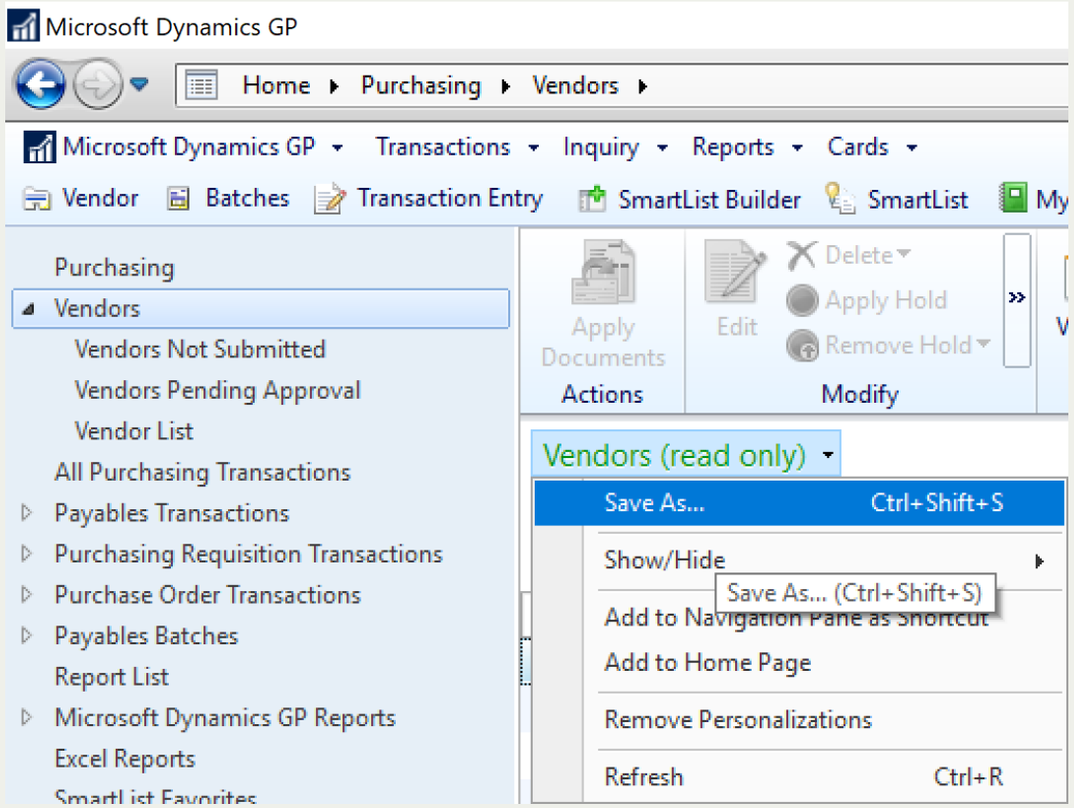
Navigation Lists



© 2023 Dynamic Communities
© 2023 Dynamic Communities

COMMUNITY SUMMIT
Community of Users

Customize Navigation Lists

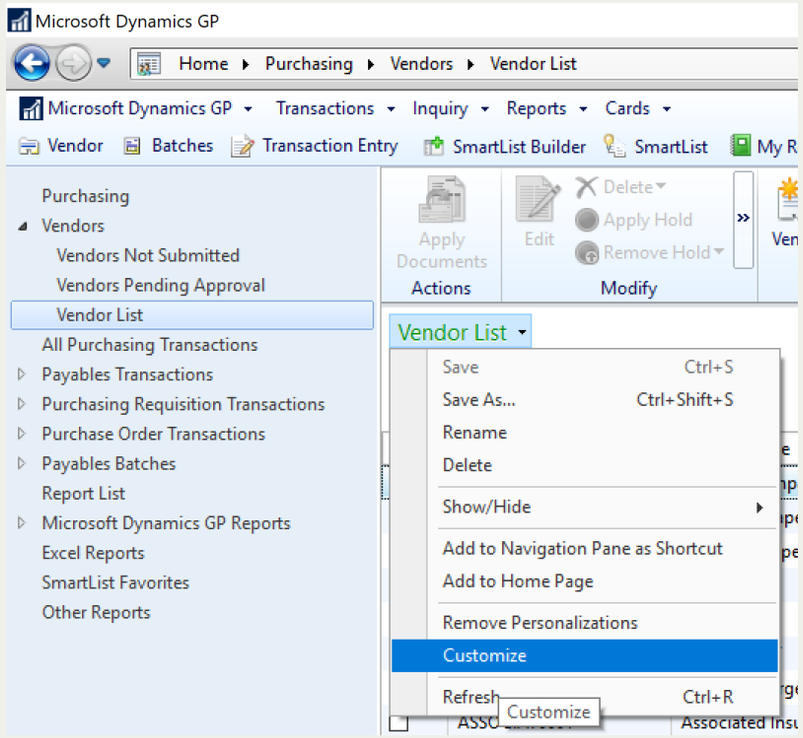


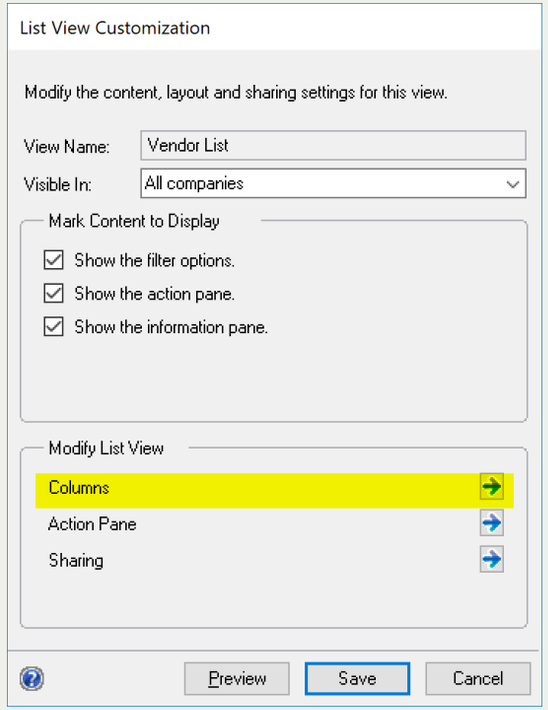
- Click: Purchasing > Vendors (Navigation List)
  - Save As
  - Enter a Name
  - Save
- Click on the Name and Customize

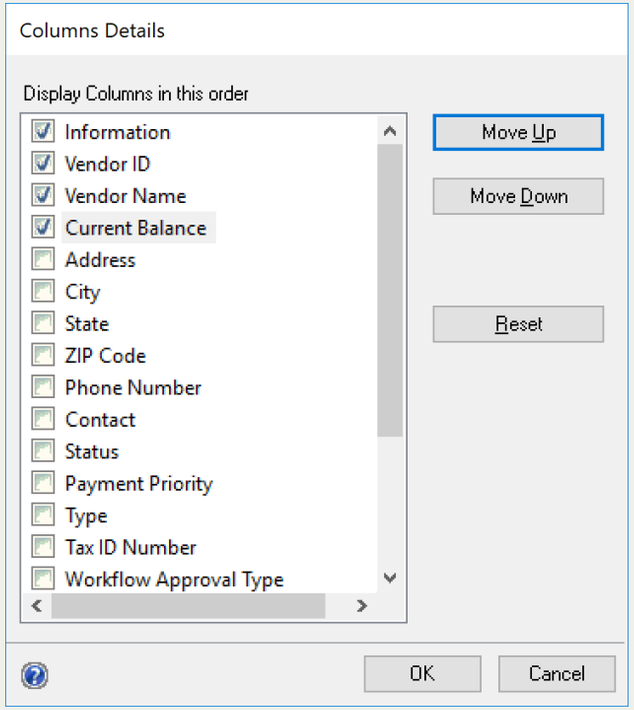
© 2023 Dynamic Communities

COMMUNITY SUMMIT
Community of Users

Adding Columns



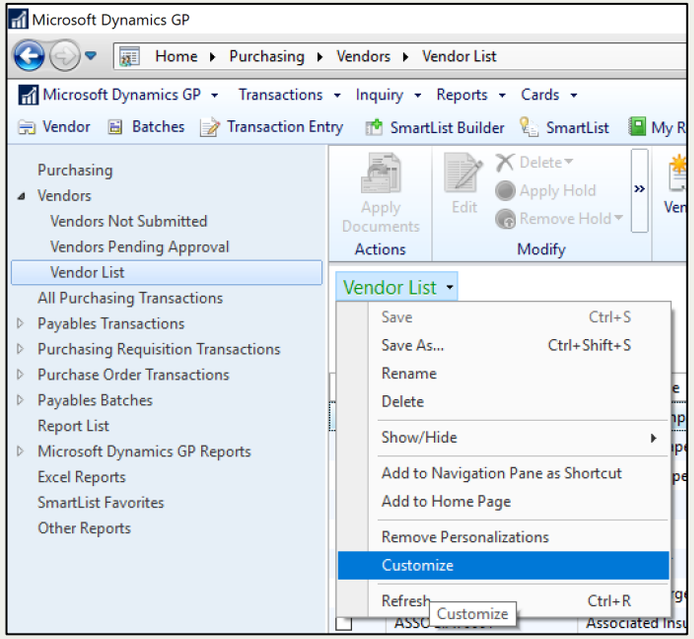


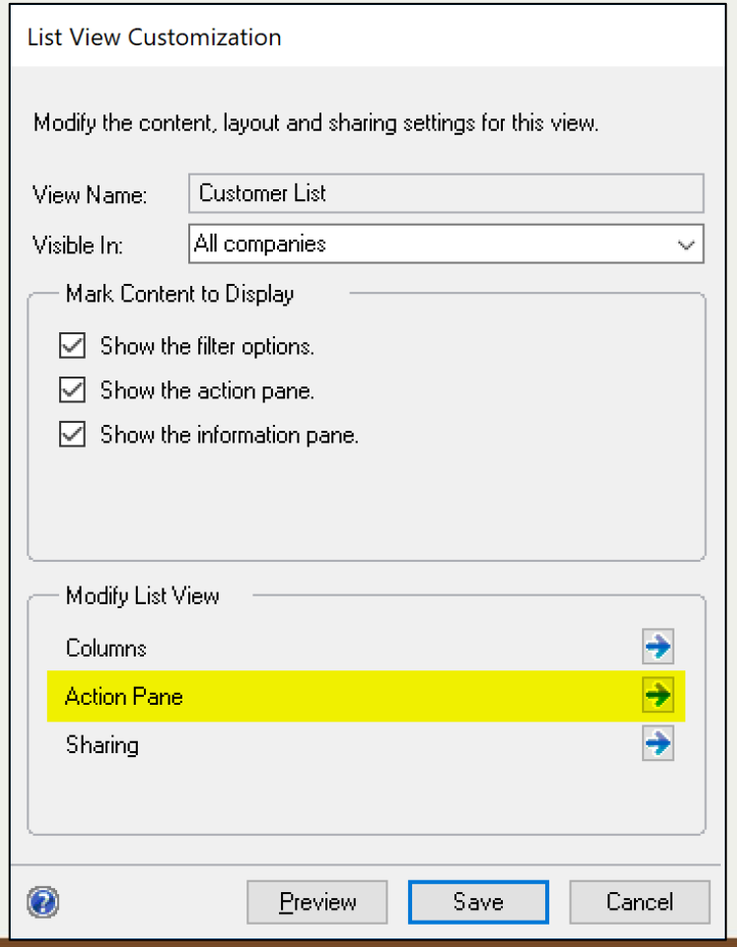


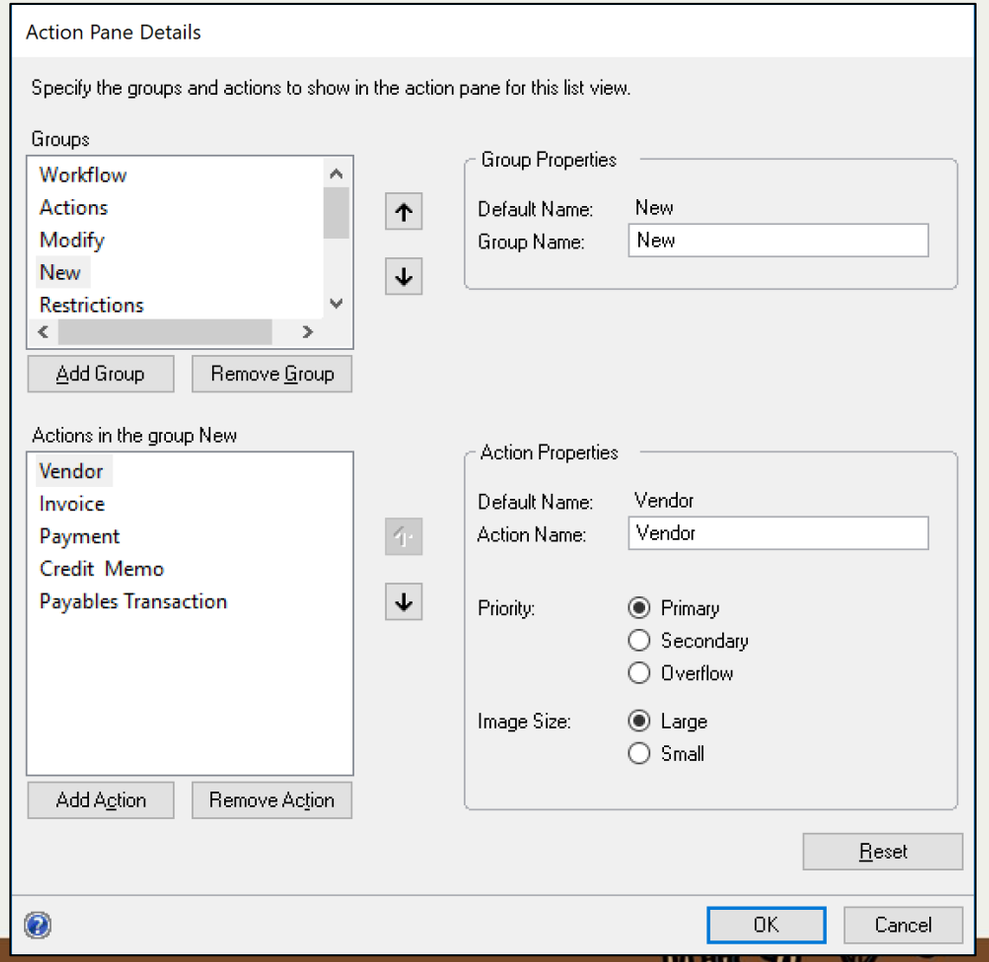
© 2023 Dynamic Communities

COMMUNITY SUMMIT
Community of Users

Customizing the Action Pane



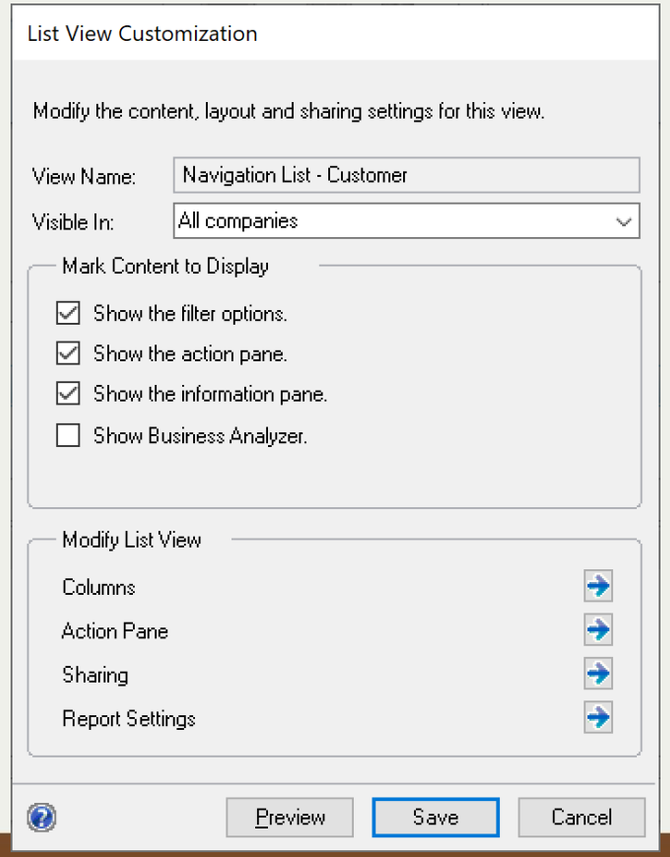


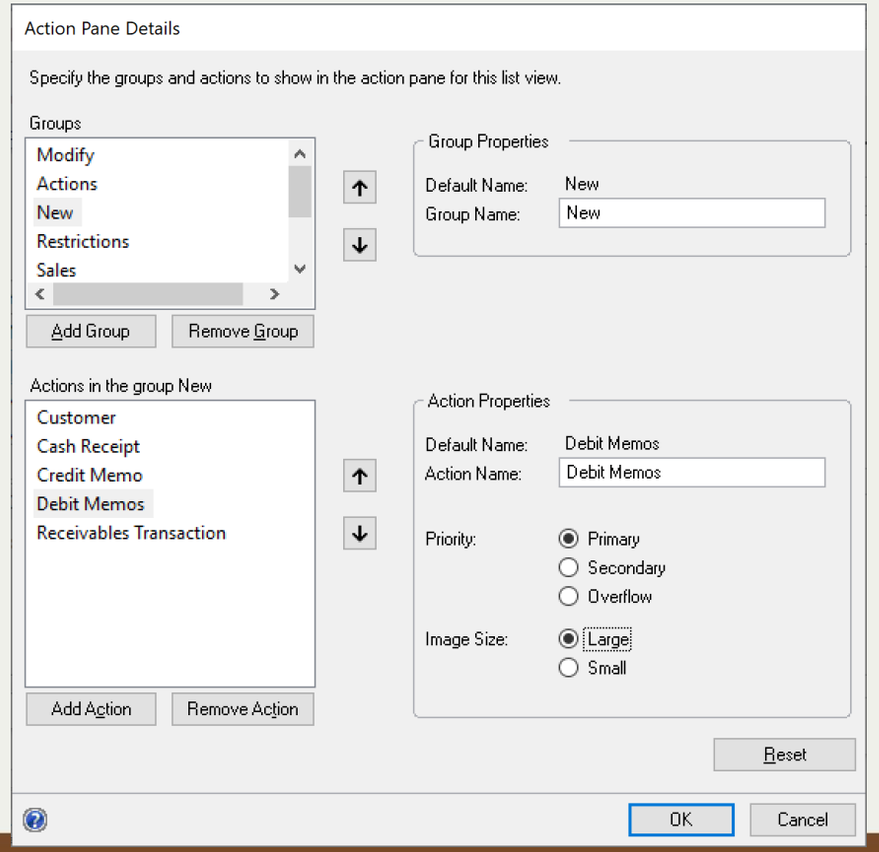


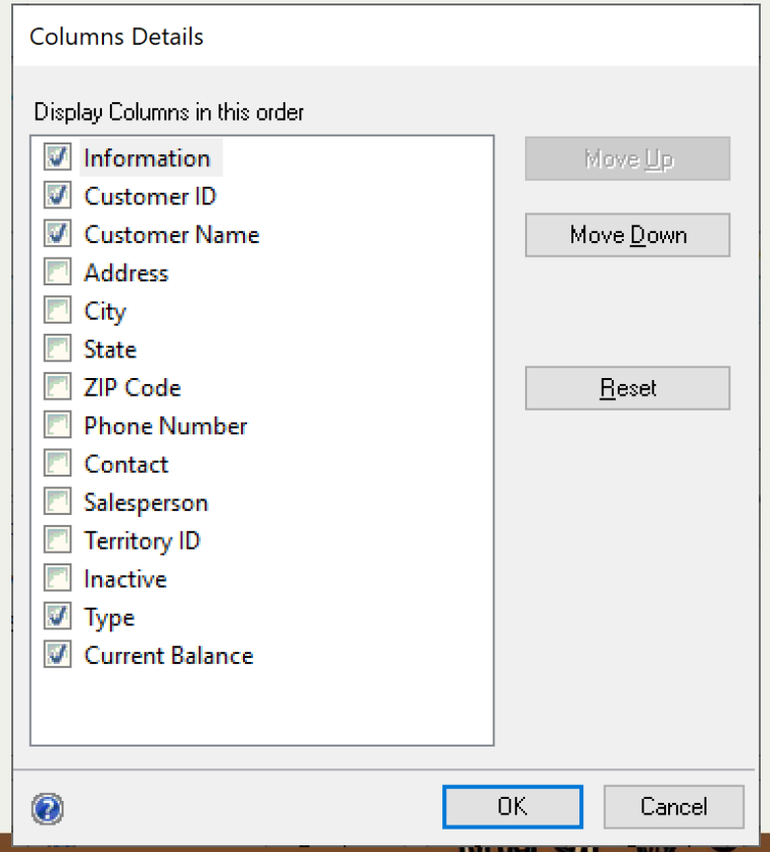
© 2023 Dynamic Communities
© 2023 Dynamic Communities

COMMUNITY SUMMIT
Community of Users

Customizing Navigation Lists



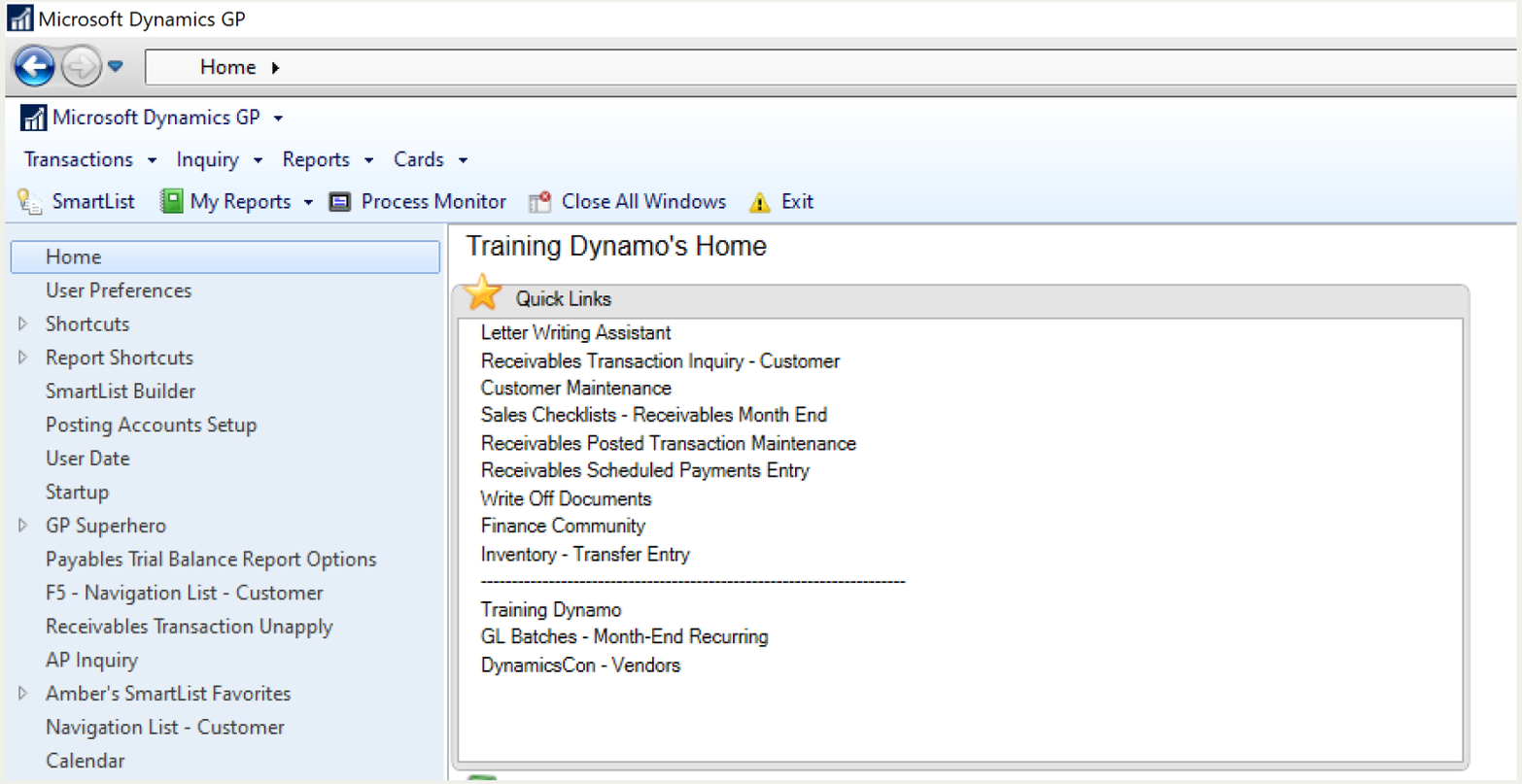




© 2023 Dynamic Communities

COMMUNITY SUMMIT
Community of Users

Quicklinks



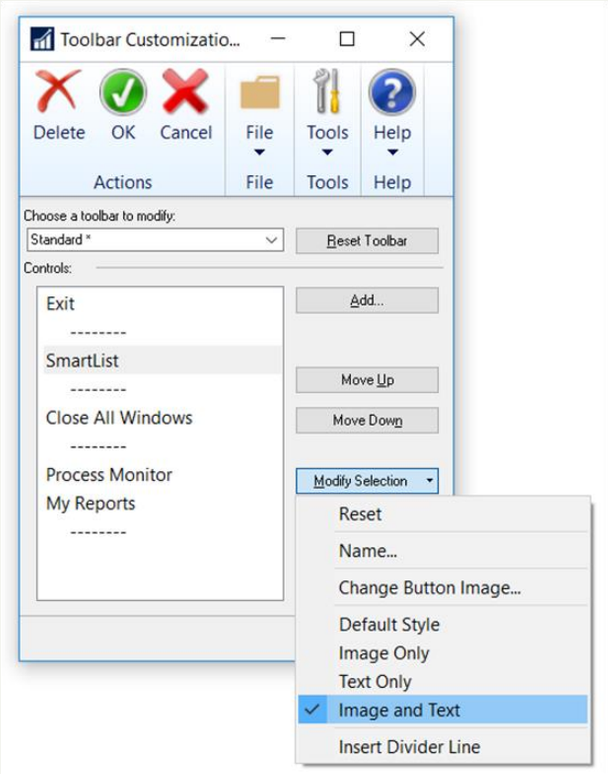
© 2023 Dynamic Communities

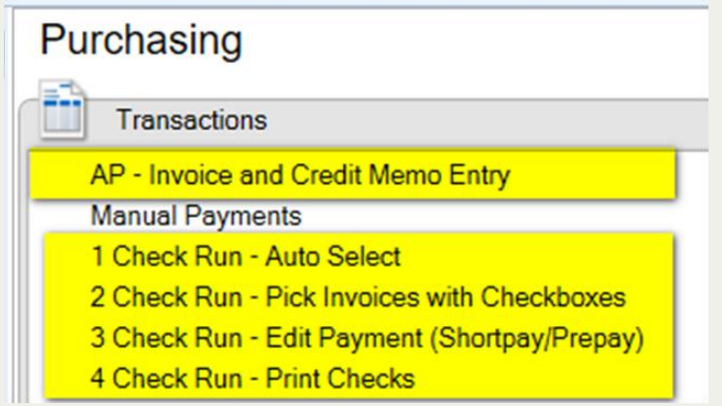
Create Customized Navigation List Views

- You must “Save” before you can add columns
- Add Salesperson
- Add Balance
- Remove Unnecessary Columns

© 2023 Dynamic Communities

Renaming GP Windows Using the Toolbar





© 2023 Dynamic Communities

Navigation Pane

- Adding Shortcuts from other windows
- What other shortcuts can you add?
- Folders
- Startup
- Macros
- Function Keys

© 2023 Dynamic Communities

You are stuck in quicksand!!

- If you feel like you are lost, stuck, or are repeating the same mistakes over and over…
  - Ask for help!
  - Simplify what you can so that you can concentrate on the “tough stuff”
  - Be open to changing course!

© 2023 Dynamic Communities

Cecile is an expert at finding new and better solutions!!

- How do you learn new skills?
- How do you get your team on board?

© 2023 Dynamic Communities

Bad Debt Model - Quarterly

Summary Inquiry - CO100 (sa)

Clear | View | File | Print | Tools | Help | Add Note

Account: 100 -000 -11999
Description: ARC Pay - Chargeback Suspense
Year: 2023

Period	Debit	Credit	Net Change	Period Balance
Beginning Balance	$321,276.70	$267,181.71	$54,094.99	$54,094.99
Period 1	$29,622.27	$29,707.35	($85.08)	$54,009.91
Period 2	$3,834.60	$20,658.83	($16,824.23)	$37,185.68
Period 3	$0.00	$0.00	$0.00	$37,185.68
Period 4	$0.00	$0.00	$0.00	$37,185.68
Period 5	$0.00	$0.00	$0.00	$37,185.68
Period 6	$0.00	$0.00	$0.00	$37,185.68
Period 7	$0.00	$0.00	$0.00	$37,185.68
Period 8	$0.00	$0.00	$0.00	$37,185.68
Period 9	$0.00	$0.00	$0.00	$37,185.68
Period 10	$0.00	$0.00	$0.00	$37,185.68
Period 11	$0.00	$0.00	$0.00	$37,185.68
Period 12	$0.00	$0.00	$0.00	$37,185.68
Totals	$354,733.57	$317,547.89	$37,185.68	$37,185.68

Currency

SmartList Builder - CO100 (cdinh)

Save | Clear | Delete | Columns | Go To | Restrictions | Calculations | Optio

Actions | Options

SmartList Type: New
SmartList ID: GL_TB_OPEN
SmartList Name: View GL Bad Debt Model
Item Name: View GL Bad Debt Model

Tables | All view_Open_Yr_GL_TB_Month

view_Open_Yr_GL_TB_Mor
SQL SQL Script

Microsoft Dynamics GP Table
SmartList
SQL Server Table
SQL Script
Extender Resource

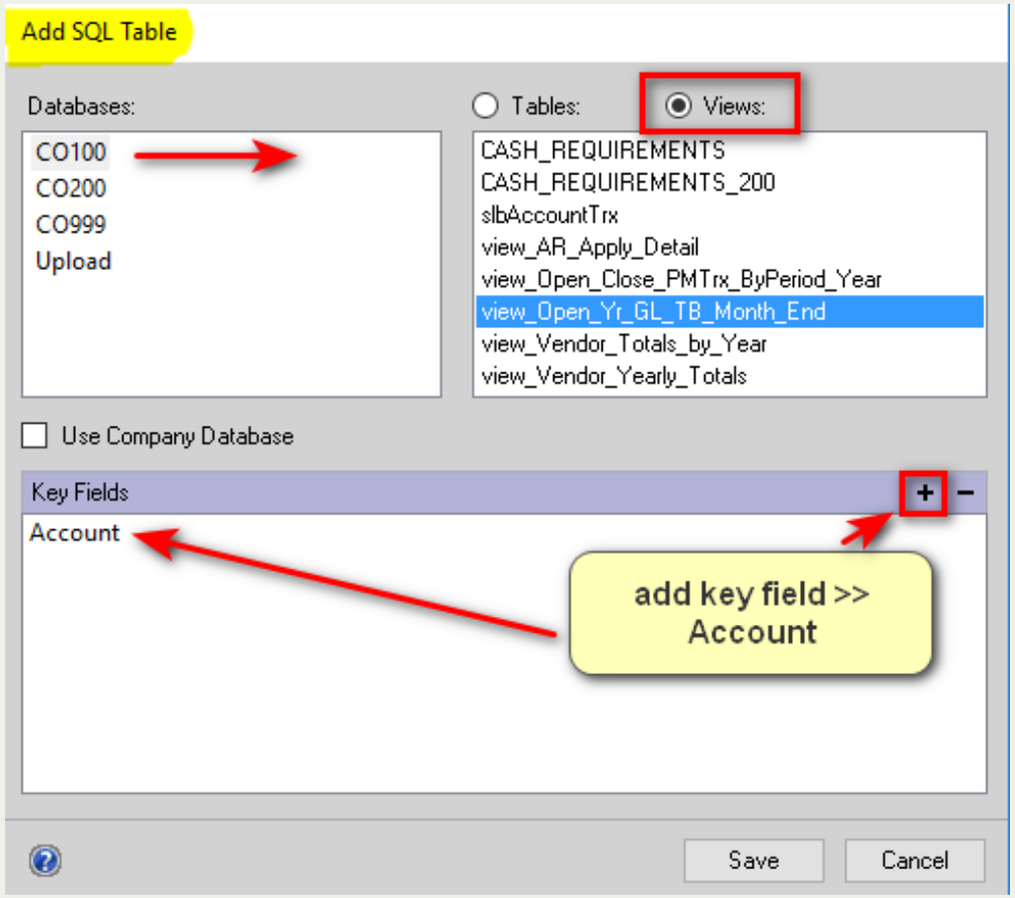
Smartlist

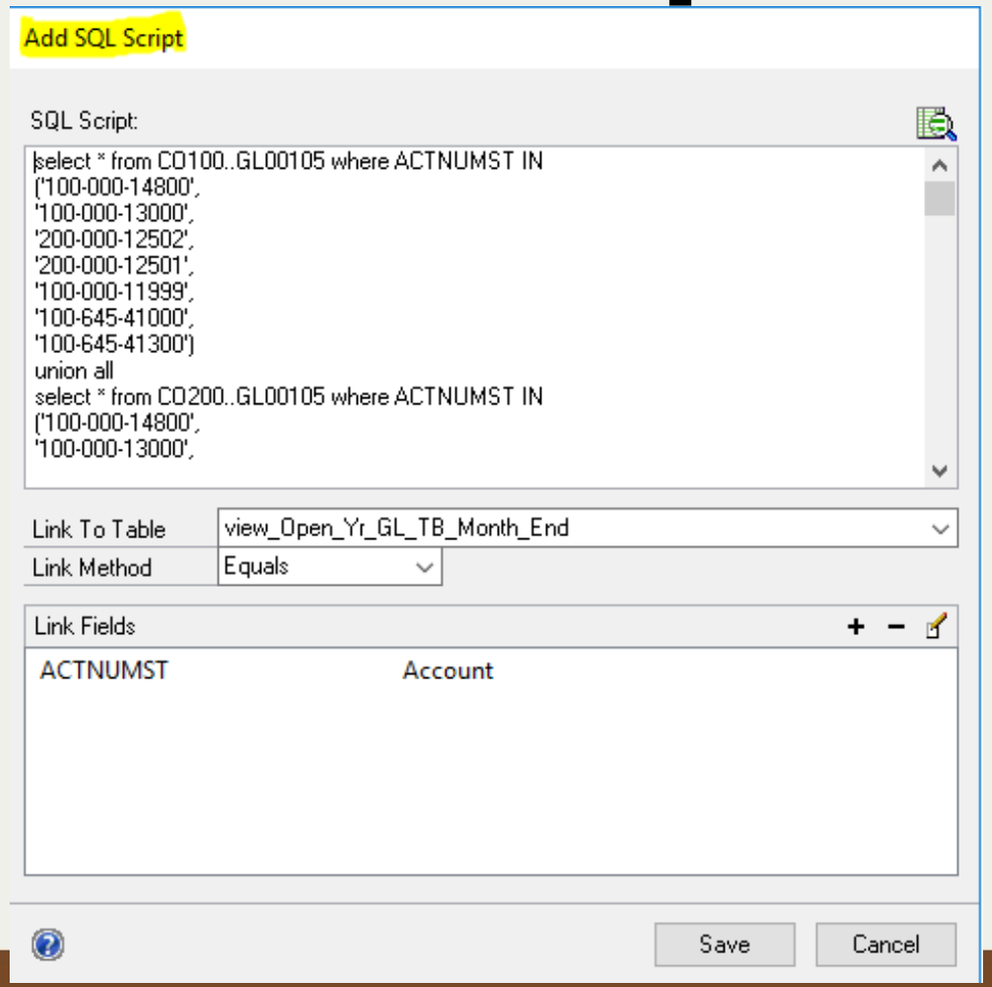
View Bad Debt Model - ARC

Year	Account	Description	Quarter 1	Quarter 2	Quarter 3	Quarter 4
2023	100-000-11999	ARC Pay - Chargeback Suspense	$37,185.68	$37,185.68	$37,185.68	$37,185.68
2023	100-000-13000	Products and Services Receivable	$5,907,362.05	$5,907,362.05	$5,907,362.05	$5,907,362.05
2023	100-000-14800	Allowance for Doubtful Accounts	($427,942.05)	($427,942.05)	($427,942.05)	($427,942.05)
2023	100-645-41000	ARc Pay - Core Processing Income	($6,063,417.92)	($6,063,417.92)	($6,063,417.92)	($6,063,417.92)
2023	100-645-41300	ARC Pay - Rebates	$0.00	$0.00	$0.00	$0.00

COMMUNITY SUMMIT
Community of Users

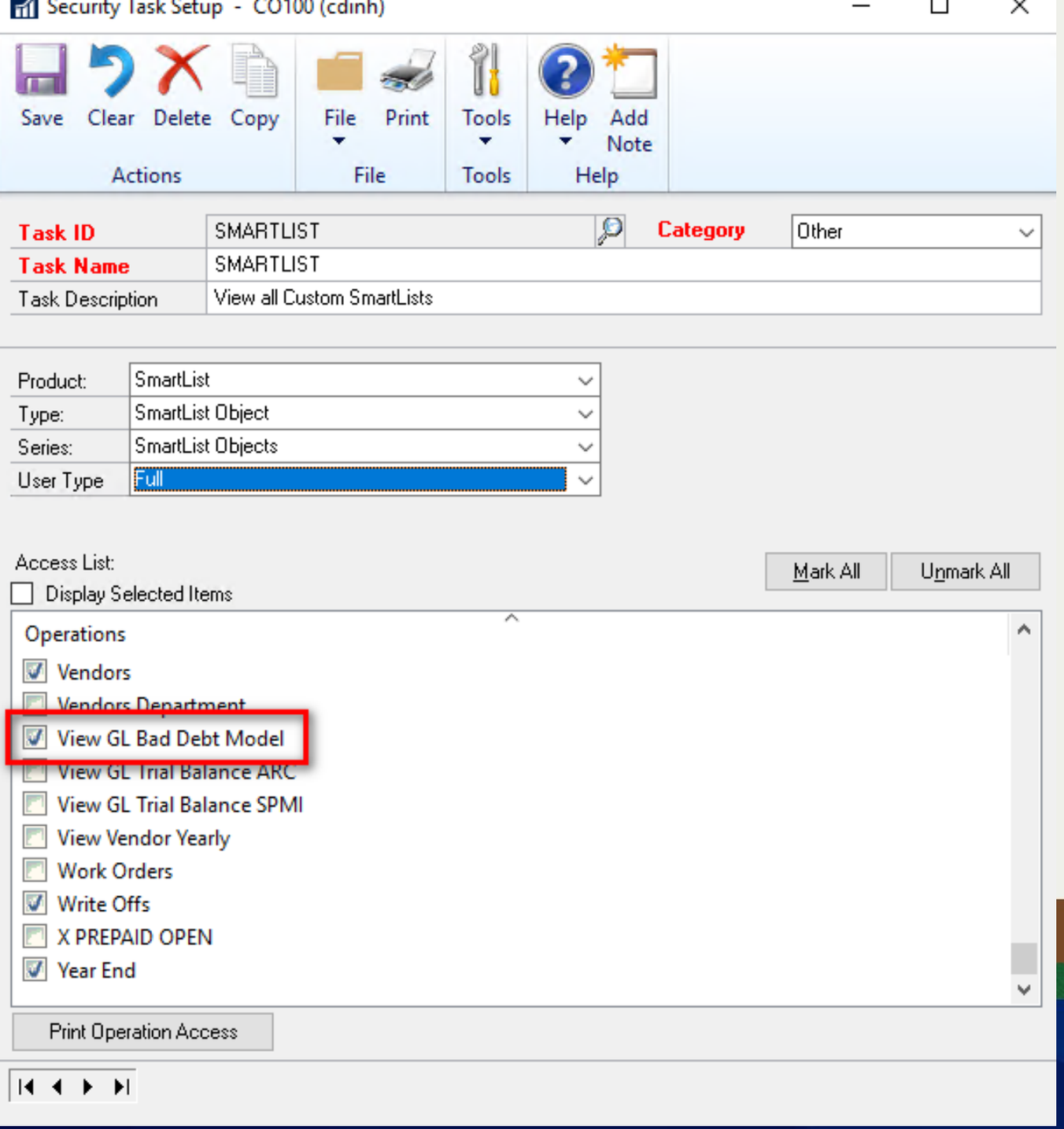
Add SQL Table and SQL Script Combo





© 2023 Dynamic Communities

COMMUNITY SUMMIT
Community of Users



Grant User Access to SmartList Object

Please see complete instructions at

www.CecileGP.com

WELCOME TO REDMOND!

© 2023 Dynamic Communities

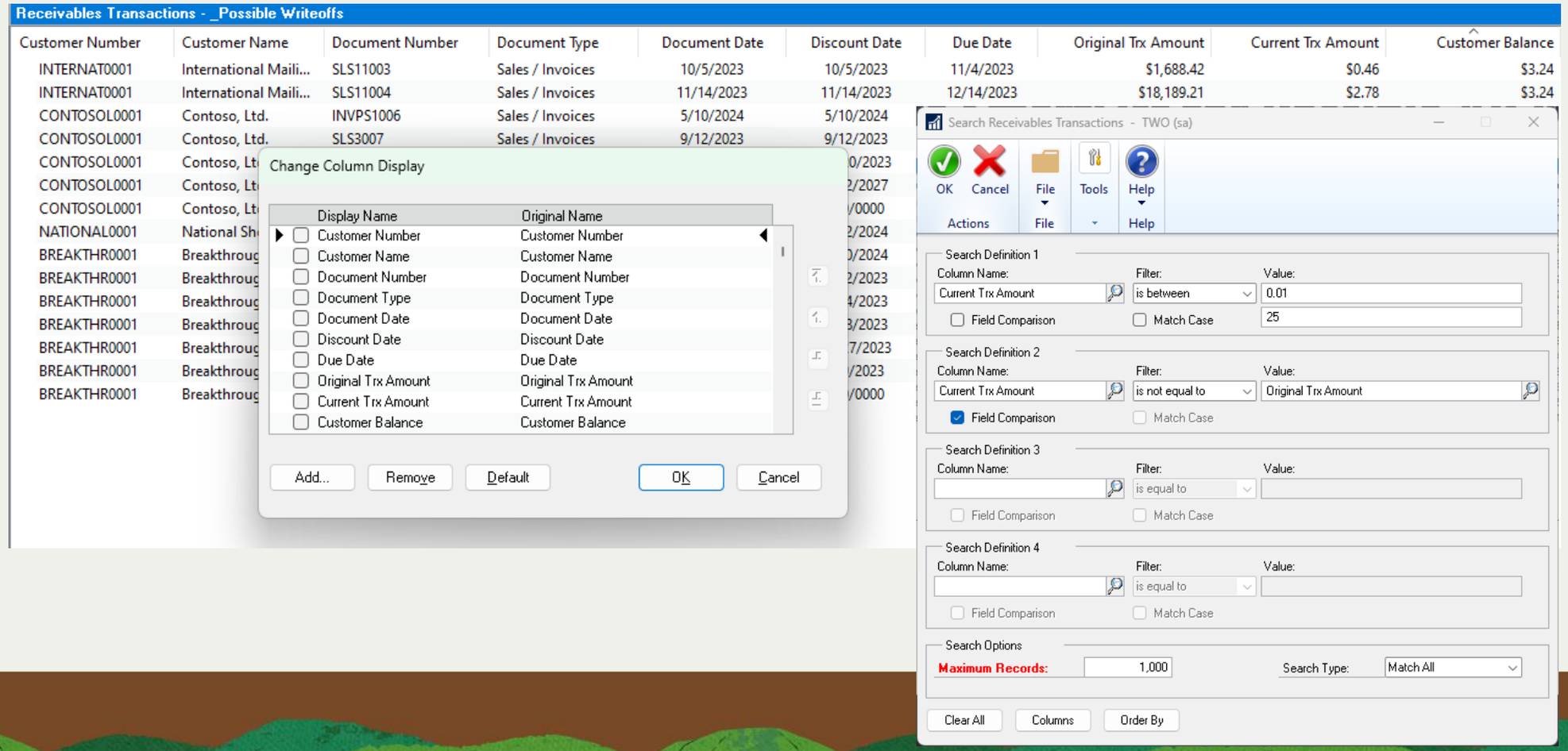
COMMUNITY SUMMIT
Community of Users

BONUS TIPS

© 2023 Dynamic Communities

COMMUNITY SUMMIT
Community of Users

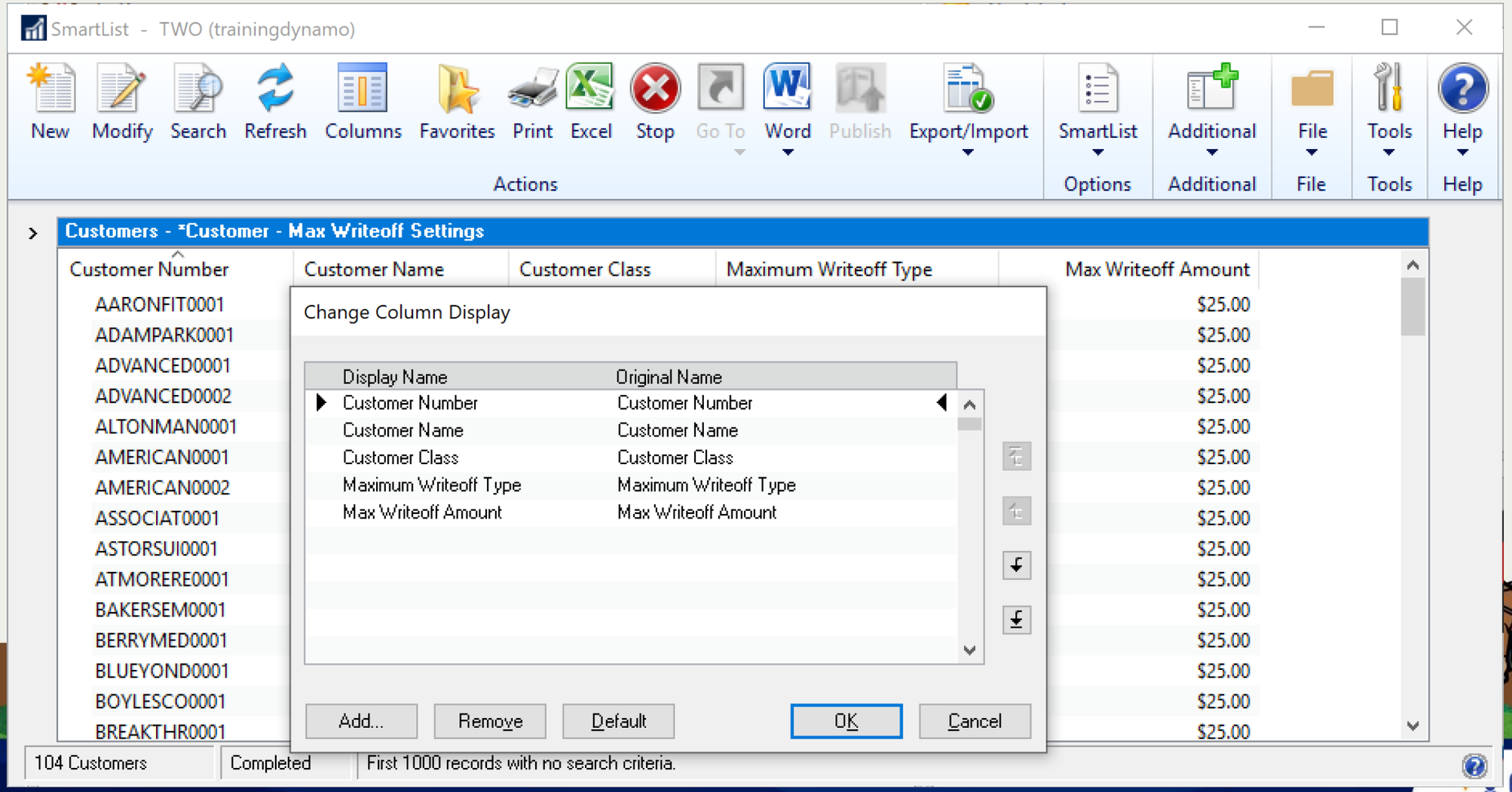
Create SmartList for Possible AR Writeoffs



© 2023 Dynamic Communities

COMMUNITY SUMMIT
Community of Users

Review Customer Writeoff Settings



© 2023 Dynamic Communities

COMMUNITY SUMMIT
Community of Users

Option 1 – Update 1 Customer at a Time

Customer Maintenance Options - TWO (trainingdynamo)

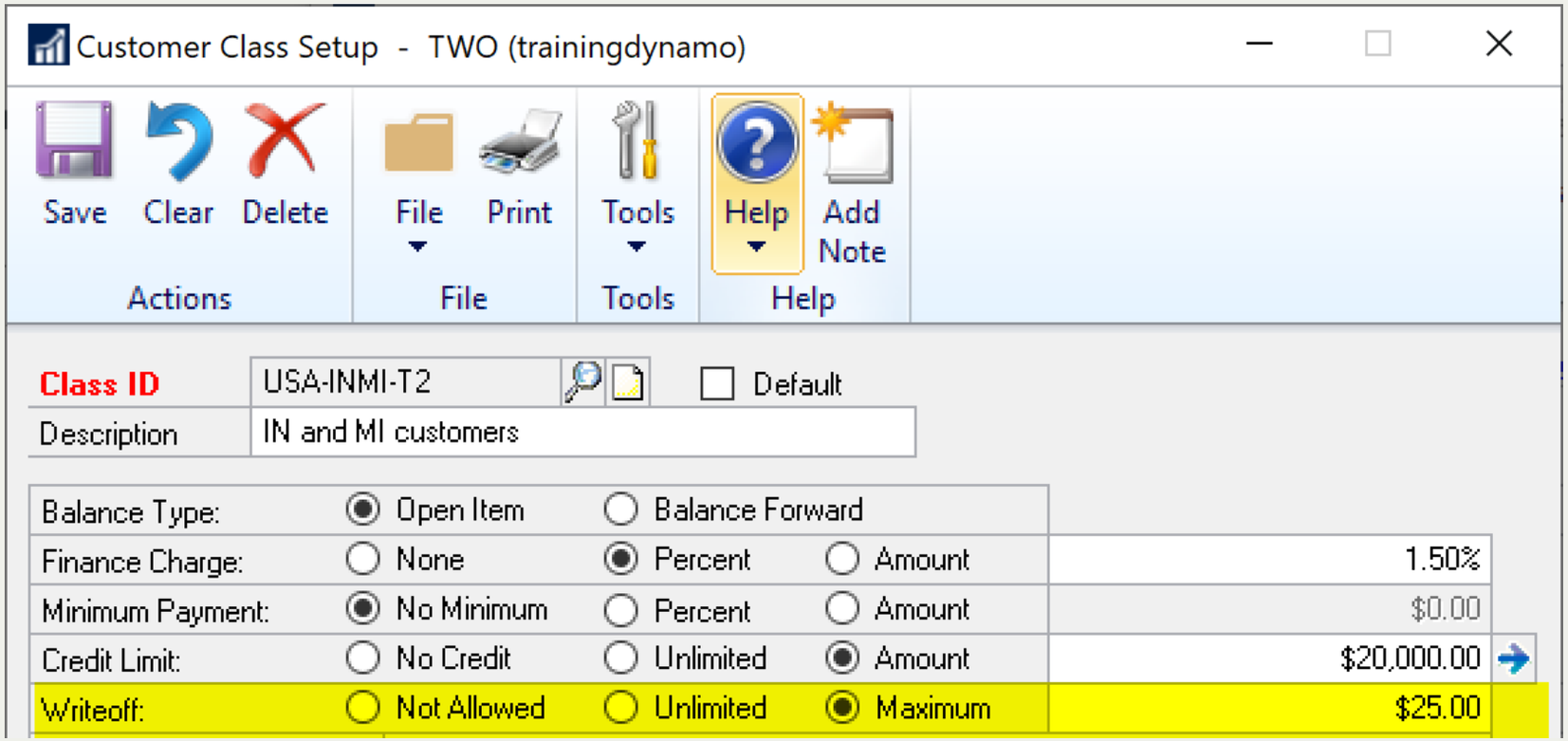
OK | File | Tools | Help | Add Note

Actions | File | Tools | Help

Customer ID	ALTONMAN0001	Name	Alton Manufacturing	
Balance Type	Open Item	Balance Forward		
Finance Charge	None	Percent	Amount	1.50%
Minimum Payment	No Minimum	Percent	Amount	$0.00
Credit Limit	No Credit	Unlimited	Amount	$75,000.00
Maximum Writeoff	Not Allowed	Unlimited	Maximum	$25.00
Revalue Customer	Post Results To:	Receivables/Discount Acct	Sales Offset Acct	
Order Fulfillment Shortage Default	None			

© 2023 Dynamic Communities

Option 2 – Update Customer Class

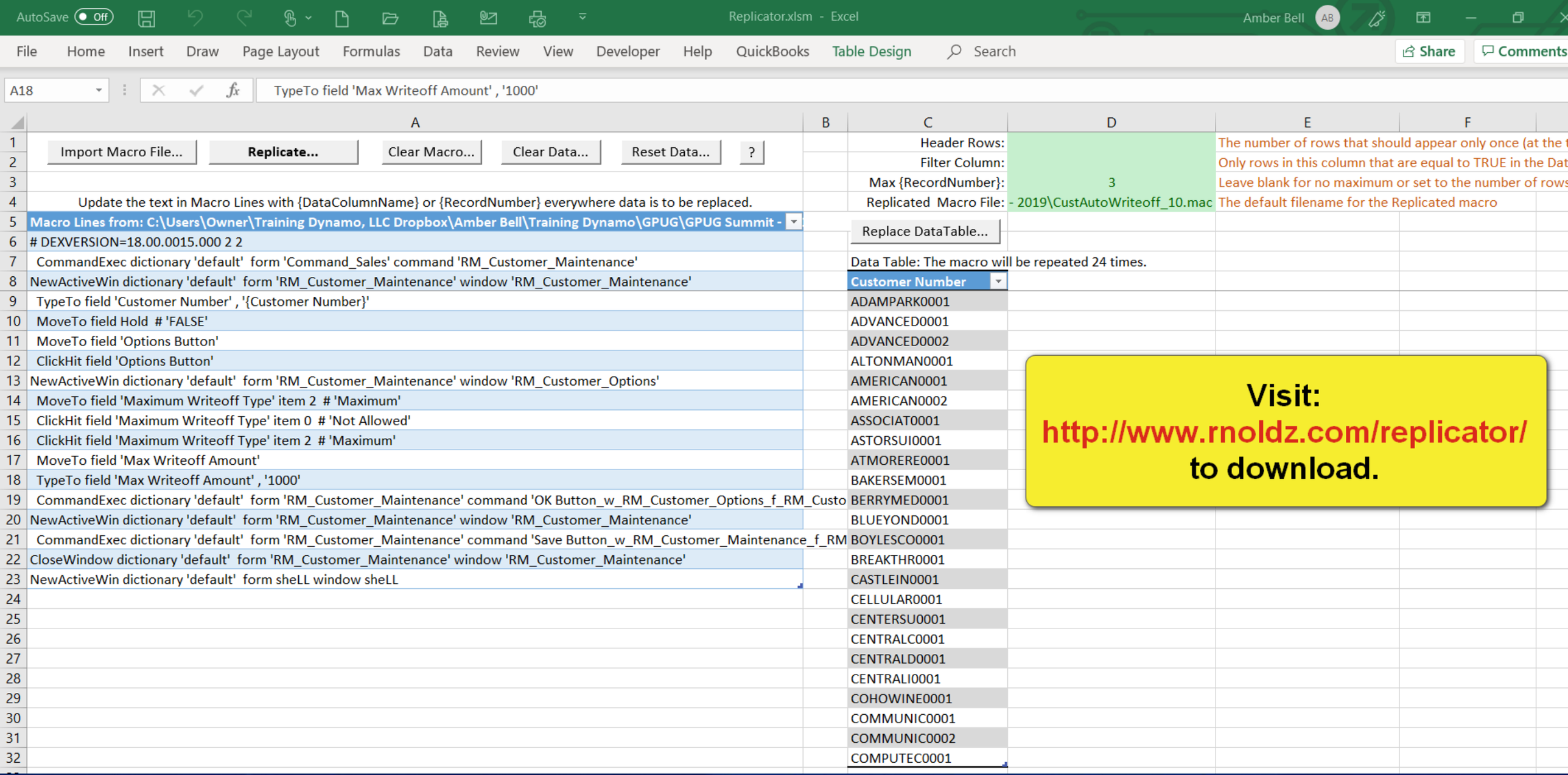


© 2023 Dynamic Communities

Option 3 – Save the Day with Macros!

- Macro Replicator by John Arnold – FREE
  - John presented this at last year's GPUG Summit
  - You can watch a webinar about it here: http://bit.ly/JohnArnoldMacro
  - You can download here: http://www.Rnoldz.com/replicator

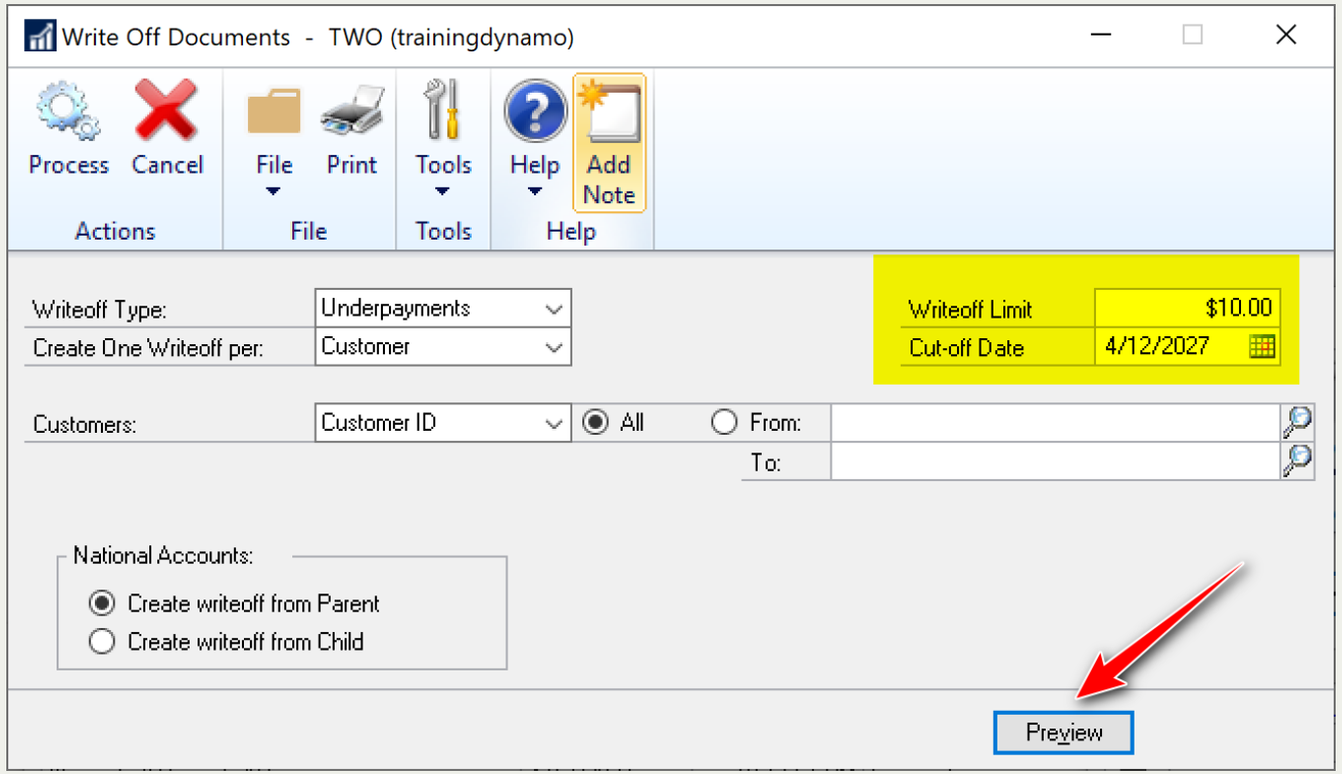
© 2023 Dynamic Communities

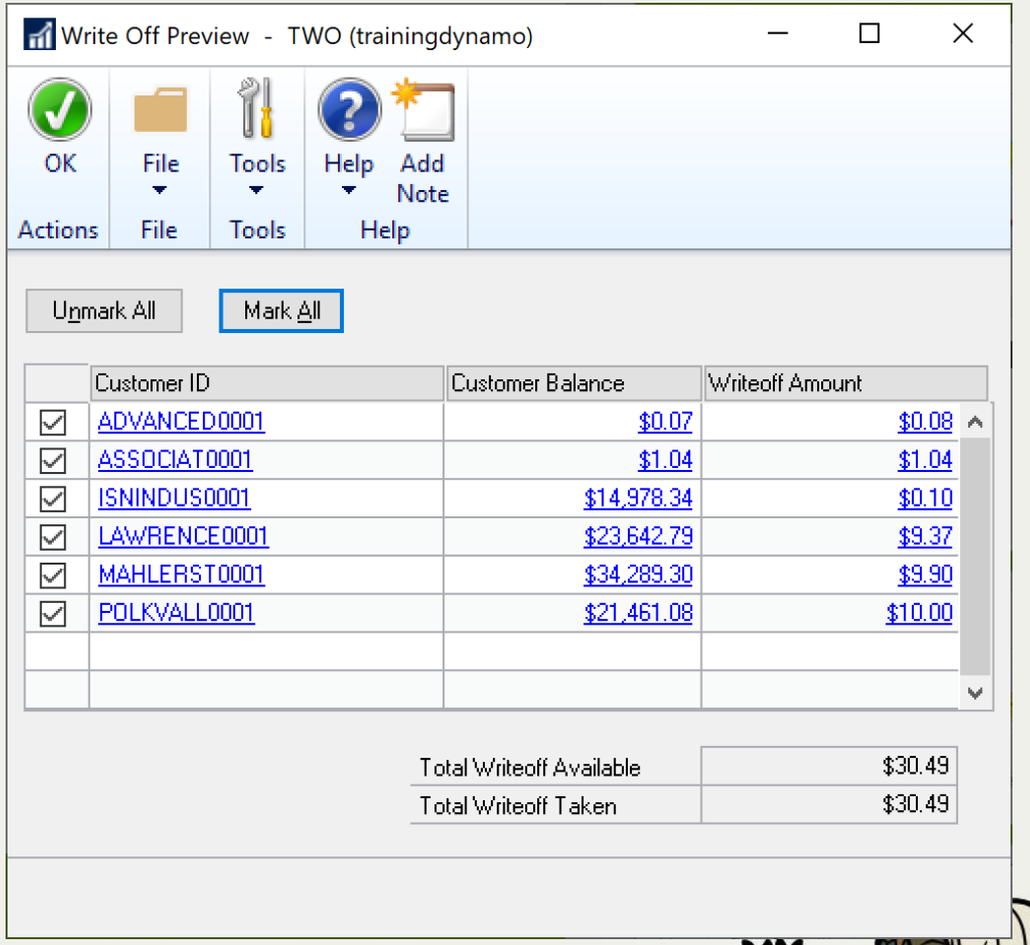


© 2023 Dynamic Communities

COMMUNITY SUMMIT
Community of Users

Writeoff Small Balances





Sales > Routines > Write Off Documents

© 2023 Dynamic Communities

COMMUNITY SUMMIT
Community of Users

AMBER BELL

Email: amber@trainingdynamo.com
Website: trainingdynamo.com

© 2023 Dynamic Communities

COMMUNITY SUMMIT
Community of Users